

January 2022 Newsletter

Happy New Year everyone, apologies for our lack of communication via our monthly newsletters. There hasn't been much legislative news to report. However, there are a few things we'd like to bring to your attention, so be sure to read thoroughly...

We Deliver

With the influx of many new customers, it is astounding how many are not aware that we have a functioning website AND can deliver items to your home or office. Since the USPS (Post Office) published its final guidance in October 2021, products can no longer be mailed. Also, with the rise in illnesses and inclement weather, many cannot leave their home and have no way to obtain products. Well, we have your back. We service approximately 40 zip codes including Ft. Meade. Deliveries are conducted Monday-Saturday 12pm-6pm only. Any orders received after these hours will be added to the next delivery day. Click [HERE](#) to read our *Shipping/Delivery* web page for **ALL** info. As a special thank you to our customers, please use coupon code "*chalet10*" for 10% off all online orders (expires Jan 31, 2022). Note: not every item is eligible for discounts. As always, curbside pick-up is still available.

Special Orders

Many of you are not aware that we can special order your favorite products, provided we have access to do so. Simply let us know what you are looking for, and we will verify the product(s) are available for us to order. All items must be paid for in advance and in person before the items are ordered. When your item(s) arrive, we will call and/or email to notify you.

Disposables

We carry Disposables!! Some folks are looking for an alternative to a refillable device. Simply use it and throw it away when finished. Ours are great quality. We have tried other brands, such as Hyde, but have found they have bad quality control and either leak or just simply fail to function. Also, our disposables are not subject to the 60% state tax as other brands. The Maryland legislature passed a law that taxes all pre-filled products 5ml or less at 60%, such as Juul, Fume, & Vuse. All other products, excluding batteries & chargers, are taxed at 6%, 12% total (sales tax + vape tax). Therefore, our products fall into the latter category. For a list of our disposable flavors, on our website, simply type "disposable" in the search bar and click the magnifying glass.

Masks

To date, there is no Anne Arundel County mask or shot mandate in place. Recently, the current county executive took it upon himself to institute a mask mandate HOWEVER, the County Council shot down this mandate. Our stance - Many vapers are folks with previous medical conditions from smoking and have problems breathing as it is, let alone being forced to wear a mask.

What is the point of our stance? The answer is simple – those with disabilities and medical conditions cannot have their rights violated and are protected by the *ADA (Americans with Disabilities Act)* and *HIPAA (Health Insurance Portability & Accountability Act)*. Therefore, we are prohibited from asking if you have a medical condition. Keep in mind, other stores implement their own covid policies and procedures. We have made ours and stand behind them.

Legislative News

In previous newsletters, we have reported the struggles, at both the state/county levels, to keep our industry alive. It is a new year, and the Maryland legislative session has begun. As you may have guessed, they are at it again – trying to eliminate vaping. Senator Kramer (D), Montgomery County, has introduced yet another bill to eliminate vaping, claiming there is an epidemic of usage by minors. We are still firm in our stance against the bill because no Maryland vape-only retail store has sold to a minor in the last 5 years (per FDA inspections and/or stings). The guilty parties have always been, and continue to be, convenience stores, gas stations, big-box stores, pharmacies, etc. Naturally, we get blamed for their

lack of due diligence of verifying ID and, instead of cracking down on them, they want to close OUR businesses. As the legislative session progresses, we will keep you informed and, if needed, ask for your assistance in advocating to keep vape alive in Maryland.

Stay informed, ALL updates are available on the [News/Events](https://vapechalet.com/news-events) page on our website (vapechalet.com).