

April 2, 2018

Bruce Ward, PE
Salem City Engineering Director
30 West 100 South
Salem UT 84653

RE: General Contractor Prequalification Analysis
Water Reclamation Facility Project

Bruce:

We have analyzed the Statement of Qualifications (SOQ) received from potential general contractors, and recommend the following companies be approved to bid the upcoming WRF project. Note that this only applies to the WRF project; the separate pipeline project will be open to any bidder.

- Alder Construction
- COP Construction LLC
- Ellsworth Paulsen Construction Company
- Gerber Construction
- Nelson Brothers Construction
- Record Steel and Construction (RSCI)
- VanCon, Inc.

Seven SOQs were received by March 27, and each contractor that submitted was approved to bid the project. See attached analysis of the SOQs for details about each submitter. The Request for Qualifications (RFQ) was sent directly to potential contractors; was advertised in the Daily Herald on March 16/21; and was advertised in Dodge Construction.

Please don't hesitate to contact us if you have any questions or comments.

Sincerely,



Jason T. Broome, PE
Senior Project Manager

Attachments:

- Prequalification SOQ Analysis
- Potential Contractors List
- Daily Herald Legal Notice
- Dodge Construction Notice

**Salem WRF
Prequalification Review
March 2018**

Advertising and Contact

The timeline described below was followed for the prequalification process.

- 3/12: Sent package to 8 contractors that were identified as having built treatment plants.
- 3/14: Posted advertisement on McGraw Hill construction project system.
- 3/16 and 3/21: Posted legal notice in Daily Herald.
- 3/27: SOQs were due to Forsgren by email.
- 4/2: Completed review of SOQs, and provided recommendation letter to City.
- 4/4: Discuss with Council for approval of list.

The above timeline was discussed with the Utah Division of Water Quality. They do not have any specific requirements for the time required for prequalification procedures. The City Attorney also agreed that the timeline was acceptable.

Statement Of Qualification (SOQ) Requirements

Each Contractor's SOQ has been analyzed to address the following topics:

Minimum Requirements:

1. General contractors must self-perform at least 50% of the value of project construction cost.
2. Contractors must have completed at least 5 water or wastewater treatment plant projects with a minimum value of \$5 million in the past 10 years.
3. Contractors must be licensed as a contractor in the state of Utah, and must submit a copy of the license.
4. Contractors must have comprehensive general liability insurance with the limit as described in the Statement of Qualifications form. The insurance company and agent must be licensed to do business in Utah. Also, the insurance company must be rated by A.M. Best, and shall have rating listed on the certificate of insurance of at least A- with a Financial Size Category not less than VIII.
5. Contractors must have and maintain Utah workers compensation insurance. Contractors must be able to provide performance and payment bonds equal to 100% of the contract amount. The surety company/agent must be licensed to do business in Utah, and the surety company must be listed as an approved surety on the current U.S. Department of the Treasury's Listing of Approved Sureties. Contractors must also have a satisfactory claim history with the current and past surety companies.

Additional Requirements:

6. The format and completeness of the proposal.
7. The proposer's performance history with respect to quality of work, schedules, budgets, and warranty service.
8. Qualifications of the Contractor's proposed Project Manager and Superintendent. The Contract Documents will require that the Contractor's Project Manager and Superintendent remain on this project until completion, provided they remain employed by the Contractor.

9. Evidence showing the Contractor has sufficient personnel available to complete the work within the allotted timeframe.
10. Evidence showing the Contractor follows strict quality control and safety programs.
11. Evidence that the proposed Contractor has sufficient financial resources to perform all work necessary to complete the project including startup and warranty services.
12. References from owners of the previous five referenced projects.
13. The Owner's previous experience with the Contractor.
14. Claims history and any disciplinary action of fines imposed by state or federal agencies for the contractor and its personnel.

Alder Construction (Salt Lake City, UT)

Status – Approved: Alder is a local midsized company that is active in water projects. The company has a good safety record and sufficient capacity to complete the Salem WRF. The Super and PM have extensive water experience.

1. Self-perform >50% of project
 - a. Yes
2. ≥5 water projects >\$5 million over the past 10 years
 - a. Yes
3. Licensed in Utah
 - a. #227717-5501
4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size ≥VII
 - a. Travelers Casualty & Surety Co.
 - b. >\$1,000,000 (\$2,000,000 aggregate)
 - c. Rating = A+
5. Utah workers compensation and bonds 100% of contract amount
 - a. Travelers Casualty & Surety Co.
 - b. \$200,000,000
 - c. Rating = A+
7. Project Manager and Superintendent qualifications
 - a. PM = Val Martin (20+ years), worked on 3 of 5 reference projects
 - b. Super = Warren Sterner (19+ years), worked on 3 of 5 reference projects
8. Sufficient personal to complete project on time
 - a. 79 field employees and 14 office employees
9. Evidence contractor is financially capable of finishing project and warranty period
 - a. ~\$20,000,000/year in contracts
10. 5 references from similar projects
 - a. Utah Valley WTP Process Improvement (2015), \$44 million
 - b. Idaho Falls Secondary Treatment Upgrades (2015), \$21 million
 - c. Quinn's Junction WTP (2012), \$13 million
 - d. CWSID WTP Primary and Secondary Clarifiers (2010)
 - e. Barton Wellfield WTP & WWTP (2010), \$18 million
11. Owner's/Engineer's previous experience with contractor
 - a. Forsgren worked with Alder on the Burley ID WWTP project

12. Claims history and disciplinary actions

- a. None

EMR = 0.84, 0.85, 0.32

Drug policy in place

COP Construction LLC (Salt Lake City, UT)

Status – Approved: COP is a local large company that is active in water projects. The company has a good safety record and sufficient capacity to complete the Salem WRF. The Super and PM have limited water experience.

1. Self-perform >50% of project

- a. Yes

2. ≥5 water projects >\$5 million over the past 10 years

- a. Yes

3. Licensed in Utah

- a. #5236751-551

4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size ≥VII

- a. Marsh USA Inc.
b. >\$1,000,000 (\$2,000,000 aggregate)
c. Rating = A+

5. Utah workers compensation and bonds 100% of contract amount

- a. Fidelity and Deposit Company of Maryland
b. \$100,000,000
c. Rating = A+

7. Project Manager and Superintendent qualifications

- a. PM = Jasen Bennie (16+ years), worked on 2 reference projects
b. Super = Josh Cole (5+ years), did not work on any reference projects

8. Sufficient personal to complete project on time

- a. 200 field employees and 30 office employees

9. Evidence contractor is financially capable of finishing project and warranty period

- a. ~\$50,000,000/year in contracts

10. 5 references from similar projects

- a. Kalispell WWTP (2009), \$18 million
b. Lost Canyon Water Project Expansion (2008), \$5 million
c. W.O. 15-10 WTP Improvements (2017), \$7 million
d. Gillete Madison Pipeline Pine Ridge Disinfection Facility (2016), \$6 million
e. Francis WWTP (2016), \$6 million

11. Owner's/Engineer's previous experience with contractor

- a. None

12. Claims history and disciplinary actions

- a. No

EMR = 0.56, 0.68, 0.7

Drug policy in place

Ellsworth Paulsen Construction Company (Lehi, UT)

Status – Approved: Ellsworth Paulsen is a local small company that is relatively active in water projects. The company has a good safety record and sufficient capacity to complete the Salem WRF. The Super and PM have extensive water experience.

1. Self-perform >50% of project
 - a. Yes
2. ≥5 water projects >\$5 million over the past 10 years
 - a. 4 greater than \$5 million
3. Licensed in Utah
 - a. 245634-5501
4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size ≥VII
 - a. Cincinnati Insurance
 - b. >\$1,000,000 (\$2,000,000 aggregate)
 - c. Rating = A++
5. Utah workers compensation and bonds 100% of contract amount
 - a. Travelers Casualty & Surety
 - b. Noted as \$10 million in the SOQ, will need to increase to bid this project
 - c. Rating = A+
 - d. Size = XV
7. Project Manager and Superintendent qualifications
 - a. PM = Richard Ellsworth (40+ years), worked on 3 reference projects
 - b. Super = Brian Massa (10+ years), worked on 3 reference projects
8. Sufficient personal to complete project on time
 - a. 20 field employees and 5 office employees
9. Evidence contractor is financially capable of finishing project and warranty period
 - a. \$5 million per year
10. 5 references from similar projects
 - a. Green River WTP (1999), \$27 million
 - b. Jordan Valley SW GW WTP (2012), \$24 million
 - c. SW WRF (2011), \$10 million
 - d. Cokeville WWTP (2009), \$2.5 million
 - e. Ashley Valley WTP (2012), \$12 million
 - f. Santaquin WRF (2013), \$15 million
11. Owner's/Engineer's previous experience with contractor
 - a. Forsgren worked with Ellsworth Paulsen on the Cokeville WY WWTP and Green River WY WTP projects.
12. Claims history and disciplinary actions
 - a. No

EMR = 0.92, 0.93, 0.94

Drug policy in place

Gerber Construction (Lehi, UT)

Status – Approved: Gerber is a local large company that is active in water projects. The company has been cited for minor safety infractions and sufficient capacity to complete the Salem WRF.

1. Self-perform >50% of project

- a. Yes
2. ≥ 5 water projects $> \$5$ million over the past 10 years
 - a. Yes
3. Licensed in Utah
 - a. #238823-5501
4. Comprehensive liability insurance $> \$1,000,000$ ($\$2,000,000$ aggregate) from a carrier rated A- from A.M. and have a financial size $\geq VII$
 - a. Zurich American Insurance Company
 - b. $> \$1,000,000$ ($\$2,000,000$ aggregate)
 - c. Rating = A+
 - d. Size = XV
5. Utah workers compensation and bonds 100% of contract amount
 - a. Western Surety
 - b. $\$80,000,000$
 - c. Rating = A
 - d. Size = XII
7. Project Manager and Superintendent qualifications
 - a. PM = Options of David Gerber, Jacob Field, Kyle Leishman, Jeromie Miner
 - b. Super = Options of Don Brandner, Steve Andrews, John Miner
8. Sufficient personal to complete project on time
 - a. 130 field employees & 20 office employees
9. Evidence contractor is financially capable of finishing project and warranty period
 - a. $\$30-40$ million in projects per year
10. 5 references from similar projects
 - a. NDS Cogeneration Facility (2016), $\$7$ million
 - b. Ogden WTP (2016), $\$7$ million
 - c. Central Weber Sewer Imp. Dist. WWT Expansion (2012), $\$7.5$ million
 - d. Jordanelle Special Service Dist. WRF (2010), $\$16$ million
 - e. SLC WWTP Digester Reconstruction (2012), $\$5$ million
11. Owner's/Engineer's previous experience with contractor
 - a. Forsgren worked with Gerber on the Mona WWTP project
12. Claims history and disciplinary actions
 - a. Yes
 - b. Cited by OSHA for operating hand tool with safety guard removed

EMR = 0.81, 0.74, 0.75

Drug policy in place

Nelson Brothers Construction Company (Salt Lake City, UT)

Status – Approved: Nelson Brothers is a local small company that is relatively active in water projects. The company has had a major safety infraction and the potential to hire additional workers to complete the Salem WRF. The Super and PM have extensive water experience.

1. Self-perform $> 50\%$ of project
 - a. Yes
2. ≥ 5 water projects $> \$5$ million over the past 10 years
 - a. Yes
3. Licensed in Utah

- a. #225 8135501
- 4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size \geq VII
 - a. Amerisure Insurance
 - b. >\$1,000,000 (\$2,000,000 aggregate)
 - c. Rating = A
- 5. Utah workers compensation and bonds 100% of contract amount
 - a. CNA Surety
 - b. \$20 million
 - c. Rating = A
 - d. Size = XIV
- 7. Project Manager and Superintendent qualifications
 - a. PM = Leland W Redd (30+ years), worked on 5 reference projects
 - b. Super = Richard Henwood & Dale Nelson (30+ years), worked on 5 reference projects
- 8. Sufficient personal to complete project on time
 - a. 9 field employees & 4 office employees
- 9. Evidence contractor is financially capable of finishing project and warranty period
 - a. Smaller projects over the past 5 years
- 10. 5 references from similar projects
 - a. Ashley Springs WTP (2016), \$6 million
 - b. CVWRF Secondary Sedimentation (2006), \$6 million
 - c. Coalville WWTP (2016), \$9 million
 - d. Eagle Mountain WRF (2010), \$9 million
 - e. Heber Valley WWTP (2013), \$4.7 million
- 11. Owner's/Engineer's previous experience with contractor
 - a. Forsgren worked with Nelson Brothers on the Northfork WWTP project (at Sundance)
- 12. Claims history and disciplinary actions
 - a. Yes
 - b. Onsite death (crushed under tipped machinery, not wearing seatbelt)

EMR = 0.74, 0.76, 0.78

Drug policy in place

Record Steel and Construction, Inc. (RSCI) (Boise, ID)

Status – Approved: RSCI is an Idaho based large company that is active in water projects. The company has good safety record and the capacity to complete the Salem WRF. The Super and PM have limited water experience.

- 1. Self-perform >50% of project
 - a. Yes
- 2. \geq 5 water projects >\$5 million over the past 10 years
 - a. Yes
- 3. Licensed in Utah
 - a. #7852138 5501
- 4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size \geq VII
 - a. Propel Insurance
 - b. >\$1,000,000 (\$2,000,000 aggregate)

- c. Rating = A+
- d. Size = XV
- 5. Utah workers compensation and bonds 100% of contract amount
 - a. Fidelity and Deposit Company of Maryland
 - b. \$80 million
 - c. Rating = A+
 - d. Size = XV
- 7. Project Manager and Superintendent qualifications
 - a. PM = Jake Stones (8+ years), worked on 1 reference project
 - b. Super = Tony Siaperas (10+ years), did not work on any reference projects
- 8. Sufficient personal to complete project on time
 - a. 180 field employees and 35 office employees
- 9. Evidence contractor is financially capable of finishing project and warranty period
 - a. \$60 million per year
- 10. 5 references from similar projects
 - a. Twin Falls WWTP Improvements Phase 2 (2016), \$18 million
 - b. West Boise WWTF P Removal (2015), \$15 million
 - c. Selenium Treatment System (2017), \$12 million
 - d. EIRWWA Oxbow WWTP (2010), \$20 million
 - e. Fort Peck WTP (2012), \$25 million,
- 11. Owner's/Engineer's previous experience with contractor
 - a. Forsgren worked with RSCI on the Oxbow WWTP project (Shelley ID)
- 12. Claims history and disciplinary actions
 - a. No

EMR = 0.63, 0.56, 0.81

Drug policy in place

VanCon Inc. (Springville, UT)

Status – Approved: VanCon is a local large company that is active in water projects. The company has a good safety record and the capacity to complete the Salem WRF. The Supers and PM have good water experience.

- 1. Self-perform >50% of project
 - a. Yes
- 2. ≥5 water projects >\$5 million over the past 10 years
 - a. Yes
- 3. Licensed in Utah
 - a. #367938 5501
- 4. Comprehensive liability insurance >\$1,000,000 (\$2,000,000 aggregate) from a carrier rated A- from A.M. and have a financial size ≥VII
 - a. Arthur Gallgher Risk Management
 - b. >\$1,000,000 (\$2,000,000 aggregate)
 - c. Rating = A+
 - d. Size = VX
- 5. Utah workers compensation and bonds 100% of contract amount
 - a. EMC

- b. \$50,000,000
 - c. Rating = A
 - d. Size = XIV
7. Project Manager and Superintendent qualifications
 - a. PM = Clint Bastian (15+ years), worked on 3 reference projects
 - b. Super = Brett Nielsen (Mechanical) (10+ years), did not work on any reference projects
 - c. Super = Mo Redhouse (Concrete) (10+ years), worked on 3 reference projects
 8. Sufficient personal to complete project on time
 - a. 100 field employees & 15 office employees
 9. Evidence contractor is financially capable of finishing project and warranty period
 - a. \$30 million/year
 10. 5 references from similar projects
 - a. Central pipeline (2015), \$16 million
 - b. CWP Chlorination Facility (2016), \$4.9 million
 - c. Spanish Fork Provo Reservoir Canal Pipeline (2015), \$7 million
 - d. Santaquin WRF (2013), \$14 million
 - e. Pony Express Pump Station and Waterline (2014), \$5 million
 - f. Maple Mountain Water Tank & Pump Station (2009), \$5 million
 11. Owner's/Engineer's previous experience with contractor
 - a. None
 12. Claims history and disciplinary actions
 - a. No

EMR = 1.43, 1.04, 1.5

Drug policy in place

Potential Contractors

- Alder Construction
Jeff Black
801-266-8856
jblack@alderconstruction.com
- COP Construction
Mike Olson
801-556-3340
molson@copconstruction.com
- Nelson Brothers Construction
Lee Redd
801-487-5401
lredd@nelsonbros.com
- Gerber Construction
David Gerber
801-407-2016
dg@lgerber.com
- RSCI
Bill Macy
208-472-0171
billmacy@rscigroup.com
- Van Con
Clint Bastian
801-404-9589
clint@wedigutah.com
- Corrio Construction
Russ Nelson
801-856-7360
russ@corrioconstruction.com
- Ellsworth Paulsen
Richard Ellsworth or Nathan Ellsworth
801-938-7300
Richard@e-p.com
nathan@e-p.com

(/)

Daily Herald



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Notice Content


NOTICE

Salem City, Utah, requests qualifications from general contractors interested in submitting bids for the construction of the Water Reclamation Facility (WRF) project. Prequalification applies to the WRF, not the potable water and sanitary sewer gravity pipeline (separately bid project). Only pre-qualified contractors will be allowed to bid the project. The work includes: influent pump station; Headworks Building with mechanical and manual screens, grit chamber, anaerobic pre-selector; Orbal oxidation ditch; two secondary clarifiers with groundwater pump station and scum pump station; Process Building with RAS-WAS pumping, screw press solids dewatering, UV disinfection, utility water pump station, and chemical feed system; discharge structure; yard structures and piping; Maintenance Building; Operations Building with laboratory; Electrical Building with emergency generator; frontage and site civil improvements; and other associated items. This project is expected to bid in May 2018, and the engineer's opinion of probable cost is \$13.0-14.0 million. The request for qualifications and information regarding the project may be obtained from Forsgren Associates, Inc., 370 East 500 South, Suite 200, Salt Lake City, Utah, 84111, 801-364-4785, attention Mitch Hogsett. Documents will be available beginning March 12, 2018. Prequalification documents and statement of qualification submissions must be received by Forsgren Associates, Inc. by March 27, 2018, by 5:00 p.m. Qualifications must be submitted via email to Mitch Hogsett at: mhogsett@forsgren.com.

Legal Notice 22480 Published in The Daily Herald March 16, 21, 2018

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RFQ/GC: Salem City Water Reclamation Facility




Valuation: \$13,000,000 Owner Type: Public Bid Ends: Mar 27, 2018
 Location: UT (Utah) Report #: 201800577987 v. 1

Description:

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The full project report includes up to **131 fields of additional information**, including:

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