



Salem City Corporation

**Financial Statements
June 30, 2018**

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INTRODUCTORY SECTION

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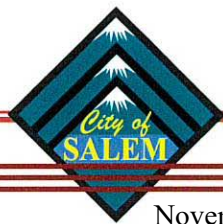
Salem City Corporation

"Modern Living in a Rural Setting"

PRIDE

UNITY

SERVICE



November 26, 2018

Salem City Council
Salem, Utah

Council:

It is with great pleasure that the financial statements for the City of Salem for the year ended June 30, 2018, are presented.

State law requires that all local governments publish within six months of the close of each fiscal year a complete set of financial statements presented in conformity with generally accepted accounting principles (GAAP) and audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants. These financial statements are hereby issued and submitted to you for the fiscal year ended June 30, 2018, in accordance with these requirements.

This report consists of management's representations concerning the finances of the City of Salem. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management has established an internal control framework that is designed to both protect the assets of the City from loss, theft, or misuse and to allow for the compiling of sufficient reliable information for the preparation of the City's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh the benefits, the City's internal control procedures have been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. To the best of management's knowledge and belief, this financial report is complete and reliable in all material respects.

The City of Salem's financial statements have been audited by Allred Jackson, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Salem for the fiscal year ended June 30, 2018, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the City of Salem's financial statements for the fiscal year ended June 30, 2018, are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

The financial reporting entity includes all funds of the primary government (i.e., the City of Salem, as legally defined).

I wish to express my appreciation to all members of the City who assisted and contributed to the preparation of this report.

Respectfully submitted,

Mayor Kurt Christensen
City of Salem

FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

To the Mayor and City Council
Salem City Corporation
Salem, Utah

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of City of Salem, Utah, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Salem, Utah, as of June 30, 2018, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparison for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and pension schedules, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Salem, Utah's basic financial statements. The introductory section and combining fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 26, 2018, on our consideration of the City of Salem, Utah's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City of Salem Utah's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering City of Salem, Utah's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Alfred Jackson". The signature is written in a cursive style with a large, stylized 'A' and 'J'.

North Logan, UT
November 26, 2018

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SALEM CITY CORPORATION Management's Discussion and Analysis

June 30, 2018

As management of Salem City, we offer readers of Salem City's financial statements this narrative overview and analysis of the financial activities of Salem City for the fiscal year ended June 30, 2018. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal.

FINANCIAL HIGHLIGHTS

- The total net position of Salem City was \$56,713,985. Of this amount, \$49,842,009 consisted of capital assets, net of any related debt and \$1,856,629 of restricted net position. As such, the City has \$1,082,461 of unrestricted governmental net position and \$3,932,886 of unrestricted business-type net position.
- The City operated its governmental activities as planned.

REPORTING THE CITY AS A WHOLE

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements, consisting of the following components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also includes other supplementary information in addition to the basic financial statements.

The government-wide financial statements are designed to provide a broad overview of the City's finances, in a manner similar to a private-sector business.

- The statement of net position presents information on all of Salem City's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of Salem City is improving or deteriorating. However, users should also consider other nonfinancial factors.
- The statement of activities presents information showing how the City's net position changed during the fiscal year reported. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, all of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

Both of the government-wide financial statements distinguish functions of Salem City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of costs through user fees and charges (business-type activities).

The government-wide financial statements can be found on pages 23 - 25 of this report.

SALEM CITY CORPORATION

Management's Discussion and Analysis

Continued

REPORTING THE CITY'S MOST SIGNIFICANT FUNDS

A fund is a grouping of related accounts used to maintain control over resources that have been segregated for specific activities or objectives. Salem City also uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into two categories: governmental funds and proprietary funds.

- **Governmental Funds** – These funds are used to account for the same functions reported as governmental activities in the government-wide financial statements. These fund statements focus on the flow of resources and the balances left at year-end that are available for spending. These funds are reported using an accounting method called modified accrual accounting, which measures cash and other financial assets that can be readily converted to cash. The governmental fund statements provide a detailed, short-term view of the City's general government operations and the basic services provided. Governmental fund information helps users determine whether there are more or less financial resources available to spend in the near future to finance the City's programs. We describe the relationship (or differences) between governmental activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds in a reconciliation included with the fund financial statements.

The only major governmental funds (as determined by generally accepted accounting principles) are the General Fund and the Capital Projects Fund. The rest of the governmental funds are determined to be nonmajor and are included in the combining statements within this report.

- **Proprietary Funds** – Salem City maintains two types of proprietary funds.
 - Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. Salem City uses enterprise funds to account for its water, sewer, electric, pressurized irrigation, solid waste, and storm water activities.
 - Internal service funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis. The internal service funds consist of a motor pool fund and a data processing fund.
- **Fiduciary Funds** – Salem City maintains one type of fiduciary fund. Trust funds are used to account for assets held by the City as trustee for individuals. The City holds one trust fund for cemetery perpetual care. This a trust fund used to account for monies received for the perpetual care of cemetery lots.

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

GOVERNMENT-WIDE FINANCIAL ANALYSIS

As stated previously, net position may serve over time as a useful indicator of a government's financial position. In the case of Salem City, assets exceeded liabilities by \$56,713,985.

The largest portion of Salem City's net position reflects its investment in capital assets (e.g., land, buildings, infrastructure, and equipment), less any related outstanding debt used to acquire those assets. The City uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

The following table summarizes the City's net position as of June 30, 2018:

	Governmental Activities		Business-type Activities	
	2018	2017	2018	2017
Current and other assets	\$ 6,116,069	\$ 4,191,160	\$ 7,025,888	\$ 6,117,531
Capital assets	18,604,826	18,022,148	41,823,593	40,646,441
Deferred outflow of resources	780,404	716,342	260,135	238,781
Total assets and deferred outflow of resources	25,501,299	22,929,650	49,109,616	47,002,753
Long-term debt outstanding	2,499,997	2,696,201	8,060,240	8,400,345
Other liabilities	3,530,886	3,197,781	2,094,638	1,970,997
Deferred inflow of resources	1,513,208	1,000,176	197,961	60,469
Total liabilities and deferred inflow of resources	7,544,091	6,894,158	10,352,839	10,431,811
Net position:				
Net investment in capital assets	16,078,656	15,296,406	33,763,353	32,246,096
Restricted	796,091	299,541	1,060,538	813,942
Unrestricted	1,082,461	439,545	3,932,886	3,510,904
Total net position	\$ 17,957,208	\$ 16,035,492	\$ 38,756,777	\$ 36,570,942

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

Governmental activities increased Salem City's net position by \$1,921,716 and business-type activities increased net position by \$2,185,835. The elements of these increases for the fiscal year ended June 30, 2018 were as follows:

	Governmental Activities		Business-type Activities	
	2018	2017	2018	2017
Revenues:				
Program revenues:				
Charges for services	\$ 1,767,722	\$ 1,504,543	\$ 8,631,970	\$ 7,422,934
Operating grants & contributions	442,776	445,768	-	-
Capital grants & contributions	2,131,784	1,596,949	2,257,102	2,045,842
General revenues:				
Property taxes	945,835	800,713	-	-
Other taxes	1,489,885	1,433,240	-	-
Investment income	105,666	44,165	12,383	9,939
Other revenues	630	6,236	-	-
Total revenues	<u>\$ 6,884,298</u>	<u>\$ 5,831,614</u>	<u>\$ 10,901,455</u>	<u>\$ 9,478,715</u>

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

	Governmental Activities		Business-type Activities	
	2018	2017	2018	2017
Expenses:				
General government	\$ 334,563	\$ 626,247	\$ -	\$ -
Public safety	1,785,746	1,215,840	-	-
Highways/public improvements	1,497,231	1,080,527	-	-
Parks & recreation	1,624,083	2,019,223	-	-
Interest on long term debt	82,982	84,548	-	-
Water	-	-	954,297	940,213
Sewer	-	-	860,139	788,577
Electric	-	-	4,759,054	4,214,241
Pressurized Irrigation	-	-	1,126,975	907,209
Waste	-	-	450,423	500,443
Storm Water	-	-	202,709	197,633
Total expenses	5,324,605	5,026,385	8,353,597	7,548,316
Change in net position	1,559,693	805,229	2,547,858	1,930,399
Transfers	362,023	462,036	(362,023)	(462,036)
Net change in net position	1,921,716	1,267,265	2,185,835	1,468,363
Net position, beginning	16,035,492	14,768,227	36,570,942	35,102,579
Net position, ending	\$ 17,957,208	\$ 16,035,492	\$ 38,756,777	\$ 36,570,942

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

FINANCIAL ANALYSIS OF GOVERNMENT'S FUNDS

The focus of the City's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City's financing requirements.

At the end of the current fiscal year, the City's governmental funds reported combined fund balances of \$2,824,176. Of this total amount \$2,028,085 constitutes unreserved fund balance (committed, assigned and unassigned), which is available for spending at the government's discretion. The remainder of fund balance is reserved to indicate that it is not available for new spending because it has already been committed.

The General Fund is the chief operating fund of the City. At the end of the current fiscal year, unreserved fund balance of the General Fund was \$1,010,036, while total fund balance reached \$2,016,910. The General Fund unreserved fund balance ended at 20 percent of total general fund revenue, which complies with the state requirement limits of 25 percent or less.

The city maintains enterprise funds to account for the business-type activities of the city. Information regarding these activities can be found in the government-wide financial statements but is also reported in greater detail in the separate fund financial statements included within this report.

Unrestricted net position of the Water, Sewer, Electrical, Pressurized Irrigation, Solid Waste, and Storm Water Funds at the end of the year amounted to \$3,915,574. Revenues and expenditures from normal operations remained fairly stable with some increases in both areas.

GENERAL FUND BUDGETARY HIGHLIGHTS

During the fiscal year, the General Fund's original budget was amended from an original budget expense total of \$6,774,793 to a final budget of \$7,435,425, an increase of \$660,632. Major changes are summarized as follows:

• General government	\$105,839
• Parks and recreation	316,166
• Public safety	138,984
• Highways and public works	99,643

SALEM CITY CORPORATION

Management's Discussion and Analysis

Continued

Capital Asset and Debt Administration

Salem City's investment in capital assets for its governmental and proprietary fund activities as of June 30, 2018 amounts to \$60,428,419 (net of accumulated depreciation). The investments in capital assets include land, buildings, improvements, machinery and equipment, and infrastructure. There was a total increase in the City's investment in fixed assets for the current year of \$1,759,830.

Major capital asset events during the current fiscal year including improvements to new subdivisions were as follows:

• Road, sidewalk and park improvements	\$1,316,169
• Sewer line improvements	972,651
• Water line improvements	303,978
• Storm drain improvements	428,737
• Electrical improvements	268,807
• Pressurized irrigation improvements	237,348
• Vehicles and equipment	310,385
• Buildings	61,272

Total capital assets as of June 30, 2018 were as follows:

	Governmental Activities	Business-type Activities	Total
Land	\$ 1,696,604	\$ 1,445,703	\$ 3,142,307
Buildings	4,477,607	1,609,007	6,086,614
Improvements	2,744,359	46,587,548	49,331,907
Equipment	3,039,708	811,737	3,851,445
Infrastructure	26,284,639	1,277,903	27,562,542
Water rights	-	1,076,181	1,076,181
Construction in progress	-	1,900,089	1,900,089
Accumulated depreciation	(19,638,091)	(12,884,575)	(32,522,666)
Total assets	\$ 18,604,826	\$ 41,823,593	\$ 60,428,419

SALEM CITY CORPORATION
Management's Discussion and Analysis

Continued

Long Term Debt

At the end of the current fiscal year, the City had total bonded debt outstanding of \$7,999,742. All of this amount is debt that is secured by specific revenue sources (i.e., revenue bonds).

During the current fiscal year, the City's total bonded debt decreased by \$292,000.

	Governmental Activities	Business-type Activities	Total
General obligation bonds	\$ -	\$ -	\$ -
Revenue bonds	1,930,000	6,069,742	7,999,742
Total bonds	<u>\$ 1,930,000</u>	<u>\$ 6,069,742</u>	<u>\$ 7,999,742</u>

Additional information on the City's long-term debt can be found in the footnotes to this financial report.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES

- The General Fund budget for the fiscal year-ending June 30, 2019 reflects a decrease of two percent in expenditures over the final fiscal year ending June 30, 2018 due to funds being assigned towards capital improvements (roads and buildings). The City has observed a growing number of new developments, which translates into future budget growth.

REQUESTS FOR INFORMATION

This report is designed to provide a general overview of Salem City's finances for all those with an interest in the City's financials. Questions concerning any information provided in this report or request for additional information should be addressed to: Salem City, Attn: Finance Director, P.O. Box 901, Salem, Utah, 84653.

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BASIC FINANCIAL STATEMENTS

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SALEM CITY CORPORATION
Statement of Net Position

As of June 30, 2018

	Governmental Activities	Business-type Activities	Total 2018	Memorandum 2017
Assets				
Cash and investments	\$ 4,083,573	\$ 4,236,411	\$ 8,319,984	\$ 6,308,994
Cash - restricted	917,522	1,060,538	1,978,060	1,234,914
Receivables - net	1,114,123	625,697	1,739,820	1,594,262
Inventories	-	53,722	53,722	142,168
Total current assets	6,115,218	5,976,368	12,091,586	9,280,338
Equity in joint venture	-	1,049,520	1,049,520	1,028,239
Capital assets				
Land	1,696,604	1,445,703	3,142,307	3,142,307
Buildings	4,477,607	1,609,007	6,086,614	6,025,342
Improvements	2,744,359	46,587,548	49,331,907	47,496,556
Equipment	3,039,708	811,737	3,851,445	3,607,065
Infrastructure	26,284,639	1,277,903	27,562,542	25,820,330
Water rights	-	1,076,181	1,076,181	1,076,181
Construction in progress	-	1,900,089	1,900,089	1,940,172
Accumulated depreciation	(19,638,091)	(12,884,575)	(32,522,666)	(30,439,364)
Pension asset	851	-	851	114
Total assets	24,720,895	48,849,481	73,570,376	68,977,280
Deferred outflow of resources - pensions	780,404	260,135	1,040,539	955,123
Total assets and deferred outflows	\$ 25,501,299	\$ 49,109,616	\$ 74,610,915	\$ 69,932,403

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Statement of Net Position

Continued

	Governmental Activities	Business-type Activities	Total 2018	Memorandum 2017
Liabilities and deferred inflows of resources				
Accounts payable and accrued liabilities	\$ 2,509,578	\$ 1,790,145	\$ 4,299,723	\$ 3,399,310
Bond interest payable	26,173	84,841	111,014	115,862
Loans payable	121,655	196,785	318,440	333,397
Bonds and capital leases payable - current	269,451	158,607	428,058	378,428
Internal balances	84,045	(84,045)	-	-
Net pension liability	911,090	303,697	1,214,787	1,653,606
Loans payable - noncurrent	123,723	1,583,220	1,706,943	2,058,193
Bonds and capital leases payable - noncurrent	1,985,168	6,121,628	8,106,796	8,326,528
Total liabilities	6,030,883	10,154,878	16,185,761	16,265,324
Deferred inflows of resources - pensions	593,886	197,961	791,847	241,878
Deferred inflows of resources - property taxes	919,322	-	919,322	818,767
Total liabilities and deferred inflows of resources	7,544,091	10,352,839	17,896,930	17,325,969
Net position				
Net investment in capital assets	16,078,656	33,763,353	49,842,009	47,542,502
Restricted for debt and capital improvements	796,091	1,060,538	1,856,629	1,113,483
Unrestricted	1,082,461	3,932,886	5,015,347	3,950,449
Total net position	\$ 17,957,208	\$ 38,756,777	\$ 56,713,985	\$ 52,606,434

SALEM CITY CORPORATION
Statement of Activities

For the Year Ended June 30, 2018

	Expenses	Charges for Services	Program Revenues		Net (Expense) Revenue and Changes in Net Position			Memorandum 2017
			Operating Grants and Contributions	Capital Grants and Contributions	Governmental Activities	Business-Type Activities	Total 2018	
Governmental activities:								
General government	\$ 334,563	\$ 1,025,063	\$ 24,495	\$ -	\$ 714,995	\$ -	\$ 714,995	\$ 229,824
Public safety	1,785,746	240,033	10,076	296,375	(1,239,262)	-	(1,239,262)	(621,920)
Highways and public works	1,497,231	-	379,480	1,319,514	201,763	-	201,763	44,884
Parks and recreation	1,624,083	502,626	28,725	515,895	(576,837)	-	(576,837)	(1,047,365)
Interest on long-term debt	82,982	-	-	-	(82,982)	-	(82,982)	(84,548)
Total governmental activities	5,324,605	1,767,722	442,776	2,131,784	(982,323)	-	(982,323)	(1,479,125)
Business-type activities:								
Water utility	954,297	1,195,046	-	493,420	-	734,169	734,169	359,329
Sewer utility	860,139	841,430	-	566,211	-	547,502	547,502	693,548
Electric utility	4,759,054	4,927,248	-	361,539	-	529,733	529,733	382,687
Pressurized irrigation	1,126,975	922,298	-	407,195	-	202,518	202,518	320,808
Waste utility	450,423	745,948	-	-	-	295,525	295,525	144,662
Storm water utility	202,709	-	-	428,737	-	226,028	226,028	19,426
Total business-type activities	\$ 8,353,597	\$ 8,631,970	\$ -	\$ 2,257,102	-	2,535,475	2,535,475	1,920,460
General Revenues:								
Property taxes					945,835	-	945,835	800,713
General sales and use tax					1,115,829	-	1,115,829	1,082,421
Franchise tax					374,056	-	374,056	350,819
Unrestricted investment earnings					105,666	12,383	118,049	54,104
Sale of capital assets					630	-	630	6,236
Transfers					362,023	(362,023)	-	-
Total general revenues and transfers					2,904,039	(349,640)	2,554,399	2,294,293
Change in net position					1,921,716	2,185,835	4,107,551	2,735,628
Net position, beginning					16,035,492	36,570,942	52,606,434	49,870,806
Net position, ending					\$ 17,957,208	\$ 38,756,777	\$ 56,713,985	\$ 52,606,434

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Balance Sheet
Governmental Funds

As of June 30, 2018

	General	Capital Projects Fund	Non-major Governmental Funds	Total 2018	Memorandum 2017
Assets					
Cash and investments	\$ 3,334,824	\$ 745,612	\$ 3,137	\$ 4,083,573	\$ 2,783,087
Restricted cash	859,005	-	58,517	917,522	420,972
Receivables (net):					
Property tax	978,229	-	-	978,229	829,406
Other, net	135,894	-	-	135,894	157,581
Due from other funds	-	-	-	-	-
Total assets	<u>\$ 5,307,952</u>	<u>\$ 745,612</u>	<u>\$ 61,654</u>	<u>\$ 6,115,218</u>	<u>\$ 4,191,046</u>

SALEM CITY CORPORATION
Balance Sheet
Governmental Funds

Continued

	General	Capital Projects Fund	Non-major Governmental Funds	Total 2018	Memorandum 2017
Liabilities, deferred inflows of resources and fund balance					
Liabilities:					
Accounts payable and accrued liabilities	\$ 2,371,720	\$ -	\$ -	\$ 2,371,720	\$ 1,594,347
Due to other funds	-	-	-	-	-
Total liabilities	<u>2,371,720</u>	<u>-</u>	<u>-</u>	<u>2,371,720</u>	<u>1,594,347</u>
Deferred inflows of resources	<u>919,322</u>	<u>-</u>	<u>-</u>	<u>919,322</u>	<u>818,767</u>
Total liabilities and deferred inflows of resources	<u>3,291,042</u>	<u>-</u>	<u>-</u>	<u>3,291,042</u>	<u>2,413,114</u>
Fund balance:					
Restricted for:					
Roads and recreational activities	737,574	-	-	737,574	244,232
Perpetual care fund	-	-	58,517	58,517	55,309
Committed for:					
Road projects	-	-	-	-	-
Assigned for:					
Library	1,000	-	-	1,000	1,000
Capital projects	268,300	745,612	-	1,013,912	308,163
Municipal building authority	-	-	3,137	3,137	3,136
Unassigned for:					
General fund	1,010,036	-	-	1,010,036	1,166,092
Special revenue funds	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total fund balances	<u>2,016,910</u>	<u>745,612</u>	<u>61,654</u>	<u>2,824,176</u>	<u>1,777,932</u>
Total liabilities, deferred inflow of resources and fund balances	<u>\$ 5,307,952</u>	<u>\$ 745,612</u>	<u>\$ 61,654</u>	<u>\$ 6,115,218</u>	<u>\$ 4,191,046</u>

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Reconciliation of the Balance Sheet to the Statement of Net Position
Governmental Funds

As of June 30, 2018

Total fund balances for governmental funds	\$ 2,824,176
Amounts reported for governmental activities in the Statement of Net Position are different because:	
Consolidation of internal service funds	(84,045)
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	18,604,826
Pension related assets, liabilities, deferred inflows and deferred outflows are not payable in the current period, so are not reported in the funds.	(723,721)
Long-term liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds.	<u>(2,664,028)</u>
Net position of governmental activities	<u>\$ 17,957,208</u>

SALEM CITY CORPORATION
Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds

For the Year Ended June 30, 2018

	General	Capital Projects Fund	Non-Major Governmental Funds	Total 2018	Memorandum 2017
Revenues:					
Taxes	\$ 2,435,720	\$ -	\$ -	\$ 2,435,720	\$ 2,233,953
Licenses and permits	767,876	-	-	767,876	610,672
Intergovernmental	436,469	-	66,621	503,090	570,253
Charges for services	1,752,453	-	-	1,752,453	1,544,422
Investment earnings	104,631	-	1,035	105,666	44,165
Fines and forfeitures	43,761	-	-	43,761	30,954
Miscellaneous revenues	73,157	-	-	73,157	60,665
Total revenues	5,614,067	-	67,656	5,681,723	5,095,084
Expenditures:					
Current:					
General government	361,490	-	-	361,490	509,707
Public safety	1,723,236	-	-	1,723,236	1,906,712
Highways and public works	1,039,006	-	-	1,039,006	773,999
Parks and recreation	1,628,754	-	-	1,628,754	2,999,016
Capital outlay	-	-	-	-	-
Debt service:					
Principal retirement	263,622	-	54,000	317,622	190,000
Interest and fiscal charges	75,903	-	10,447	86,350	87,809
Total expenditures	5,092,011	-	64,447	5,156,458	6,467,243
Excess (deficiency) of revenues over expenditures	\$ 522,056	\$ -	\$ 3,209	\$ 525,265	\$ (1,372,159)

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds

Continued

	General	Capital Projects Fund	Non-Major Governmental Funds	Total 2018	Memorandum 2017
Other financing sources (uses):					
Transfers in	\$ 496,482	\$ 739,078	\$ -	\$ 1,235,560	\$ 462,036
Transfers out	(889,079)	(34,458)	-	(923,537)	-
Proceeds from loan	208,326	-	-	208,326	-
Sale of assets	630	-	-	630	6,236
Total other financing sources (uses)	(183,641)	704,620	-	520,979	468,272
Net change in fund balance	338,415	704,620	3,209	1,046,244	(903,887)
Fund balances, beginning	1,678,495	40,992	58,445	1,777,932	2,681,819
Fund balances, ending	<u>\$ 2,016,910</u>	<u>\$ 745,612</u>	<u>\$ 61,654</u>	<u>\$ 2,824,176</u>	<u>\$ 1,777,932</u>

SALEM CITY CORPORATION
Reconciliation of the Statement of Revenues, Expenditures and
Changes in Fund Balances to the Statement of Activities

For the Year Ended June 30, 2018

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances-total governmental funds	\$ 1,046,244
Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which capital outlay exceeded depreciation in the current period.	(610,616)
The net effect of various miscellaneous transactions involving capital assets (i.e., sales, trade-ins, and donations) is to increase (decrease) net position.	1,193,294
The issuance of long-term debt (e.g., bonds, leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. This amount is the net effect of these differences in the treatment of long-term debt and related items.	177,918
Internal service funds are used by management to charge the cost of the motor pool and data processing to individual funds. The net asset decrease of the internal service funds are reposted with governmental.	130,071
Pension (expense) benefit	(18,563)
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.	<u>3,368</u>
Change in net position of governmental activities	<u><u>\$ 1,921,716</u></u>

SALEM CITY CORPORATION
Schedule of Revenues, Expenditures and Changes in Fund Balance
Budget and Actual
General Fund

For the Year Ended June 30, 2018

	Budget Amounts		General Fund	Variance with Final Budget
	Original Budget	Final Budget		Positive (Negative)
Revenues:				
Taxes	\$ 2,223,821	\$ 2,368,662	\$ 2,435,720	\$ 67,058
Licenses and permits	337,647	402,132	767,876	365,744
Intergovernmental	616,860	808,300	436,469	(371,831)
Charges for services	2,017,651	2,136,652	1,752,453	(384,199)
Fines and forfeitures	39,390	39,390	43,761	4,371
Miscellaneous revenues	724,981	856,138	177,788	(678,350)
Total revenues	<u>5,960,350</u>	<u>6,611,274</u>	<u>5,614,067</u>	<u>(997,207)</u>
Expenditures:				
Current:				
General government	1,361,939	1,467,778	361,490	1,106,288
Public safety	1,771,002	1,909,986	1,723,236	186,750
Highways and public works	1,437,154	1,536,797	1,039,006	497,791
Parks and recreation	1,490,995	1,807,161	1,628,754	178,407
Debt Service	713,703	713,703	339,525	374,178
Total expenditures	<u>6,774,793</u>	<u>7,435,425</u>	<u>5,092,011</u>	<u>2,343,414</u>
Excess of expenditures over revenues	<u>(814,443)</u>	<u>(824,151)</u>	<u>522,056</u>	<u>1,346,207</u>
Other financing sources (uses):				
Sale of assets	2,000	1,000	630	(370)
Proceeds from loan	-	208,326	208,326	-
Transfers in	462,000	496,458	496,482	24
Transfers out	<u>(645,000)</u>	<u>(877,076)</u>	<u>(889,079)</u>	<u>(12,003)</u>
Net change in fund balance	<u>(995,443)</u>	<u>(995,443)</u>	<u>338,415</u>	<u>1,333,858</u>
Fund balance, beginning	<u>1,678,495</u>	<u>1,678,495</u>	<u>1,678,495</u>	<u>-</u>
Fund balance, ending	<u>\$ 683,052</u>	<u>\$ 683,052</u>	<u>\$ 2,016,910</u>	<u>\$ 1,333,858</u>

SALEM CITY CORPORATION
Statement of Net Position
Proprietary Funds

As of June 30, 2018

	Business-Type Activities - Enterprise				Non-Major		Governmental
	Water Utility	Sewer	Electric Utility	Pressurized	Enterprise	Total	Activities
	Fund	Fund	Fund	Irrigation	Funds		Internal
Assets							Services Fund
Current assets:							
Cash and investments	\$ 1,422,185	\$ 892,703	\$ 987,003	\$ 703,582	\$ 230,938	\$ 4,236,411	\$ -
Accounts receivable, net	74,466	69,620	348,049	71,090	62,472	625,697	-
Inventories	2,332	-	51,390	-	-	53,722	-
Due from other funds	66,733	-	-	-	-	66,733	-
Total current assets	1,565,716	962,323	1,386,442	774,672	293,410	4,982,563	-
Noncurrent assets							
Restricted cash and cash equivalents	-	475,961	-	584,577	-	1,060,538	-
Land, equipment, buildings, and	12,311,265	13,402,058	11,128,222	14,502,854	2,287,588	53,631,987	1,684,765
Less accumulated depreciation	(3,822,438)	(3,985,261)	(2,723,526)	(2,089,030)	(264,320)	(12,884,575)	(1,259,157)
Water rights and stock	747,339	-	-	328,842	-	1,076,181	-
Equity in joint venture	-	847,393	-	-	202,127	1,049,520	-
Total noncurrent assets	9,236,166	10,740,151	8,404,696	13,327,243	2,225,395	43,933,651	425,608
Total assets	10,801,882	11,702,474	9,791,138	14,101,915	2,518,805	48,916,214	425,608
Deferred outflow of resources - pensions	31,216	41,622	156,081	31,216	-	260,135	-
Total assets and deferred outflows	\$ 10,833,098	\$ 11,744,096	\$ 9,947,219	\$ 14,133,131	\$ 2,518,805	\$ 49,176,349	\$ 425,608

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Statement of Net Position
Proprietary Funds

Continued

	Business-Type Activities - Enterprise				Non-Major Enterprise Funds	Total	Governmental Activities Internal Services Fund
	Water Utility Fund	Sewer Fund	Electric Utility Fund	Pressurized Irrigation			
Liabilities							
Current liabilities:							
Accounts payable	\$ 13,265	\$ 1,027,484	\$ 707,555	\$ 91,211	\$ 35,471	\$ 1,874,986	\$ 13,710
Due to other funds	-	-	-	-	-	-	66,733
Loans payable	26,522	123,578	46,685	-	-	196,785	-
Bonds and capital leases	-	-	50,607	108,000	-	158,607	37,924
Total current liabilities	39,787	1,151,062	804,847	199,211	35,471	2,230,378	118,367
Noncurrent liabilities:							
Net pension liability	36,444	48,591	182,218	36,444	-	303,697	-
Loans payable	330,106	699,632	553,482	-	-	1,583,220	-
Bonds and capital leases	-	-	159,886	5,961,742	-	6,121,628	78,369
Total long-term liabilities	366,550	748,223	895,586	5,998,186	-	8,008,545	78,369
Total liabilities	406,337	1,899,285	1,700,433	6,197,397	35,471	10,238,923	196,736
Deferred inflows of resources - pensions	23,755	31,674	118,777	23,755	-	197,961	-
Total liabilities and deferred inflows of resources	\$ 430,092	\$ 1,930,959	\$ 1,819,210	\$ 6,221,152	\$ 35,471	\$10,436,884	\$ 196,736
Net Position							
Net investment in capital assets	\$ 8,879,538	\$ 8,593,587	\$ 7,594,036	\$ 6,672,924	\$ 2,023,268	\$33,763,353	\$ 309,315
Restricted for debt and other activities	-	475,961	-	584,577	-	1,060,538	-
Unrestricted	1,523,468	743,589	533,973	654,478	460,066	3,915,574	(80,443)
Total net position	\$10,403,006	\$ 9,813,137	\$ 8,128,009	\$ 7,911,979	\$ 2,483,334	38,739,465	\$ 228,872
Adjustment to reflect the consolidation of internal services funds activities related to enterprise fund						17,312	
Net position from business-type activities						\$38,756,777	

SALEM CITY CORPORATION
Statement of Revenues, Expenses, and Changes in Fund Net Position
Proprietary Funds

For the Year Ended June 30, 2018

	Business-Type Activities - Enterprise				Non-Major		Governmental
	Water Utility		Electric	Pressurized	Enterprise		Internal
	Fund	Sewer Fund	Utility Fund	Irrigation	Funds	Total	Service Fund
Operating revenues:							
Charges for services	\$ 1,174,033	\$ 839,665	\$ 4,915,978	\$ 882,548	\$ 730,036	\$ 8,542,260	\$ 544,419
Fees and miscellaneous	21,013	1,765	11,270	39,750	15,912	89,710	-
Total operating revenues	1,195,046	841,430	4,927,248	922,298	745,948	8,631,970	544,419
Operating expenses:							
Purchased power	-	-	2,758,330	-	-	2,758,330	-
Salaries and wages	98,166	113,827	412,431	90,788	40,313	755,525	-
Employee benefits	37,612	64,706	227,258	38,081	14,605	382,262	12,838
Contractual services	69,809	110,021	77,528	275,584	376,709	909,651	240,339
Supplies and materials	106,444	66,096	681,514	64,346	34,722	953,122	59,731
Administrative services	341,628	245,100	357,792	273,671	181,726	1,399,917	-
Utilities and telephone	68,642	40,251	-	18,397	-	127,290	-
Depreciation	246,658	234,222	255,423	266,166	41,690	1,044,159	128,388
Total operating expenses	968,959	874,223	4,770,276	1,027,033	689,765	8,330,256	441,296
Operating income (loss)	\$ 226,087	\$ (32,793)	\$ 156,972	\$ (104,735)	\$ 56,183	\$ 301,714	\$ 103,123

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Statement of Revenues, Expenses, and Changes in Fund Net Position
Proprietary Funds

Continued

	Business-Type Activities - Enterprise				Non-Major Enterprise Funds	Total	Governmental Internal Service Fund
	Water Utility Fund	Sewer Fund	Electric Utility Fund	Pressurized Irrigation			
Non-operating revenue (expense):							
Interest revenue	\$ -	\$ 4,285	\$ -	\$ 8,098	\$ -	\$ 12,383	\$ -
Impact fees	189,442	307,495	92,732	169,847	-	759,516	-
Increase (decrease) equity in joint venture	-	-	-	-	21,281	21,281	-
Gain (loss) on sale of asset	-	-	-	-	-	-	33,343
Interest expense and fiscal charges	-	-	(6,781)	(103,304)	-	(110,085)	(3,374)
Total non-operating revenue (expense)	189,442	311,780	85,951	74,641	21,281	683,095	29,969
Net income before contributions & transfers	415,529	278,987	242,923	(30,094)	77,464	984,809	133,092
Transfers in (out)	(142,504)	178,497	(306,504)	(54,504)	(37,008)	(362,023)	50,000
Developers contributions	303,978	258,716	268,807	237,348	428,737	1,497,586	-
Change in net position	577,003	716,200	205,226	152,750	469,193	2,120,372	183,092
Net position, beginning	9,826,003	9,096,937	7,922,783	7,759,229	2,014,141	36,619,093	45,780
Net position, ending	<u>\$10,403,006</u>	<u>\$ 9,813,137</u>	<u>\$ 8,128,009</u>	<u>\$ 7,911,979</u>	<u>\$ 2,483,334</u>	<u>38,739,465</u>	<u>\$ 228,872</u>
Adjustment to reflect the consolidation of internal services funds activities related to enterprise fund						65,463	
Change in net position of business-type activities						<u>\$ 2,185,835</u>	

SALEM CITY CORPORATION
Statement of Cash Flows
Proprietary Funds

For the Year Ended June 30, 2018

	Business-Type Activities - Enterprise				Non-Major		Governmental
	Water Utility	Sewer Utility	Electric Utility	Pressurized	Enterprise Funds	Total	Internal-Service
	Fund	Fund	Fund	Irrigation			Fund
Cash Flows From Operating Activities							
Receipts from customers and users	\$ 1,191,411	\$ 853,629	\$ 4,934,330	\$ 923,527	\$ 747,495	\$ 8,650,392	\$ 544,419
Payments to suppliers	(84,068)	(329,475)	(3,527,192)	(406,335)	(426,741)	(4,773,811)	(508,537)
Payments to general fund for services	(341,628)	(245,100)	(357,792)	(273,671)	(181,726)	(1,399,917)	-
Payments to employees	(98,166)	(113,827)	(412,431)	(90,788)	(40,313)	(755,525)	-
Net cash provided by (used in) operating activities	667,549	165,227	636,915	152,733	98,715	1,721,139	35,882
Cash Flows From Noncapital Financing Activities							
Interfund activity	(142,504)	178,497	(306,504)	(54,504)	(37,008)	(362,023)	50,000
Net cash provided (used) by noncapital financing activities	(142,504)	178,497	(306,504)	(54,504)	(37,008)	(362,023)	50,000
Cash Flows From Capital and Related Financing Activities							
Impact fees	189,442	307,495	92,732	169,847	-	759,516	-
Purchase of equity in joint venture	-	-	-	-	-	-	-
Proceeds from sale of assets	-	-	-	-	-	-	41,994
Purchases of capital assets	-	(713,935)	(9,790)	-	-	(723,725)	(87,394)
Principle paid on debt	(26,522)	(123,578)	(96,005)	(94,000)	-	(340,105)	(37,108)
Interest paid on capital debt	-	-	(6,781)	(103,304)	-	(110,085)	(3,374)
Net cash provided (used) in capital and financing activities	162,920	(530,018)	(19,844)	(27,457)	-	(414,399)	(85,882)
Cash Flows From Investing Activities							
Interest and dividends received	-	4,285	-	8,098	-	12,383	-
Net cash provided by investing activities	-	4,285	-	8,098	-	12,383	-
Net increase (decrease) in cash and cash equivalents	687,965	(182,009)	310,567	78,870	61,707	957,100	-
Cash and equivalents, beginning of year	734,220	1,550,673	676,436	1,209,289	169,231	4,339,849	-
Cash and equivalents, end of year	\$ 1,422,185	\$ 1,368,664	\$ 987,003	\$ 1,288,159	\$ 230,938	\$ 5,296,949	\$ -
Shown in the Statement of Net Position as:							
Cash and cash equivalents	\$ 1,422,185	\$ 892,703	\$ 987,003	\$ 703,582	\$ 230,938	\$ 4,236,411	\$ -
Restricted cash equivalents, end of year	-	475,961	-	584,577	-	1,060,538	-
	\$ 1,422,185	\$ 1,368,664	\$ 987,003	\$ 1,288,159	\$ 230,938	\$ 5,296,949	\$ -

See accompanying notes to the financial statements and independent auditor's report.

SALEM CITY CORPORATION
Statement of Cash Flows
Proprietary Funds

Continued

	Business-Type Activities - Enterprise				Non-Major		Governmental
	Water Utility	Sewer Utility	Electric Utility	Pressurized	Enterprise Funds	Total	Internal-Service
	Fund	Fund	Fund	Irrigation			Fund
Reconciliation of operating income to net cash provided by operating activities:							
Operating income (loss)	\$ 226,087	\$ (32,793)	\$ 156,972	\$ (104,735)	\$ 56,183	\$ 301,714	\$ 103,123
Adjustments to reconcile operating income to net cash provided by operating activities:							
Depreciation expense	246,658	234,222	255,423	266,166	41,690	1,044,159	128,388
(Increase) decrease in accounts receivable	3,635	(12,199)	(7,082)	(1,229)	(1,547)	(18,422)	-
(Increase) decrease in inventory	-	-	88,446	-	-	88,446	-
(Increase) decrease in due from other funds	195,534	-	-	-	-	195,534	-
(Increase) decrease in deferred outflow	(2,562)	(3,417)	(12,813)	(2,562)	-	(21,354)	-
Increase (decrease) in accounts payable	(5,138)	(25,032)	139,297	(8,242)	2,389	103,274	(95)
Increase (decrease) in pension liability	(13,164)	(17,553)	(65,823)	(13,164)	-	(109,704)	-
Increase (decrease) in deferred inflow	16,499	21,999	82,495	16,499	-	137,492	-
Increase (decrease) in due to other funds	-	-	-	-	-	-	(195,534)
Total adjustments	441,462	198,020	479,943	257,468	42,532	1,419,425	(67,241)
Net cash provided by (used in) operating activities	\$ 667,549	\$ 165,227	\$ 636,915	\$ 152,733	\$ 98,715	\$ 1,721,139	\$ 35,882
Supplementary information							
Non-cash items from capital and related financing activities include contributions by developers	\$ 303,978	\$ 258,716	\$ 268,807	\$ 237,348	\$ 428,737	\$ 1,497,586	\$ -
Non-cash purchase of assets through debt	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

NOTES TO THE FINANCIAL STATEMENTS

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SALEM CITY CORPORATION
Notes to the Financial Statements

For the Year Ended June 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Salem City Corporation (the City) financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The more significant accounting policies established in GAAP and used by the City are discussed below.

Reporting Entity

Salem City Corporation was incorporated under laws of the State of Utah. Under the present form of government, administrative and legislative powers are vested in a governing body, consisting of the Mayor and City Council. They are assisted by a finance director who is currently responsible for the financial matters of the City, including money management, accounts payable, financial statements, and accounts receivable.

The City provides the following services as mandated by law: public safety, judicial services, highways and streets, sanitation, parks, cemetery, water, sewer, electric, waste removal, storm drain, public improvements, planning and zoning, and general administrative services

Blended Component Units

The Municipal Building Authority was created by the City during fiscal year 2002 and is governed by the City's Mayor and Council. The authority uses the proceeds of its tax-exempt bonds to finance the construction or acquisition of general capital assets for the City. The bonds are secured by a lease agreement with the City and will be retired through lease payments from the City. The financial statements of the Municipal Building Authority are included in the accompanying financial statements as a blended component unit.

The Municipal Building Authority is considered a blended component unit since the governing board is the same governing board of the City.

The Redevelopment Agency was created by the City during fiscal year 2009 and is governed by the City's Mayor and Council. The financial statements of the Redevelopment Agency are included in the accompanying financial statements as a blended component unit.

The Municipal Building Authority and Redevelopment Agency are presented as special revenue funds in the financial statements.

Complete financial statements for each of the individual component units may be obtained at the City's administrative offices.

SALEM CITY CORPORATION

Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Government-wide and fund financial statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government and its component units. Most of the effects of interfund activities have been removed from these statements. Governmental activities, which are normally supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

Measurement Focus, Basis of Accounting, and Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Property taxes are recognized in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified basis of accounting. Revenues are recognized when susceptible to accrual (i.e., when they are measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. The government considers all revenues available if they are collected within 60 days after yearend. Expenditures are recorded when the related fund liability is incurred, except for non-matured interest on general long-term debt as well as expenditures related to compensated absences, claims, and judgments, which are recorded only when payment is due.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Measurement Focus, Basis of Accounting, and Presentation – *Continued*

Property taxes, sales taxes, franchise taxes, and earned but unreimbursed state and federal grants associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenue of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

The government reports the following major governmental funds:

- *General Fund* – The General Fund is the general operating fund of the City. It is used to account for all financial resources except those required to be accounted for in another fund.
- *Capital Projects Fund* – The Capital Projects Fund is used to account for the construction of community projects.

The government reports the following major proprietary funds:

- *Water Fund* – The Water Fund accounts for the activities of the City's water operations.
- *Sewer Fund* – The Sewer Fund accounts for the activities of the City's sewer operations.
- *Electric Fund* – The Electric Fund accounts for the activities in the City's electric operations.
- *Pressurized Irrigation Fund* – The Pressurized Irrigation Fund accounts for the activities of the City's pressurized irrigation system.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principle ongoing operations.

Additionally, the government reports the following fund types:

- *Special Revenue Funds:*
 - *Municipal Building Authority* – This fund accounts for the activities of the Municipal Building Authority.
 - *Redevelopment Agency* accounts for the activities of the Redevelopment Agency.
- *Permanent Funds:*
 - *Perpetual Care* – This fund accounts for the perpetual care of the cemetery.

SALEM CITY CORPORATION

Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Measurement Focus, Basis of Accounting, and Presentation – *Continued*

- *Internal Service Funds:*
 - *Motor Pool Fund* – This fund accounts for the activities of the City motor pool.
 - *Data Processing Fund* – This fund accounts for the activities of the data processing services.
- *Proprietary Funds:*
 - *Waste Utility* – This fund accounts for the activities of waste removal.
 - *Storm Water Utility* – This fund accounts for the activities of storm water collection.

Cash & Cash Equivalents and Investments

The City's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

Investments are recorded at fair value in accordance with GASB Statement No. 72, *Fair Value Measurement and Application*. Accordingly, the change in fair value of investments is recognized as an increase or decrease to investment assets and investment income.

Receivables and Payables

Activities between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due to/due from other funds".

Inventories and Prepaid Items

All inventories are valued at cost using the first-in/first-out (FIFO) method. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Restricted Assets

Restricted assets are comprised of cash restricted for future payments of principal and interest on debt services, unused impact fees, escrow account, and state restricted funds.

Restricted resources rather than unrestricted resources are used first to fund related appropriations.

Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items) are reported in the applicable governmental or business type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial individual cost of more than \$5,000 (amount not rounded) and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed.

Donated capital assets are recorded at estimated fair market value at the date of donation. The infrastructure assets consist of the estimated value of the City's streets and roads at July 1, 2003, plus the costs of additions since that date.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Property, plant, and equipment of the primary government are depreciated using the straight-line method over the following estimated useful lives:

Assets	Years
Buildings and structures	25-50
Improvements other than buildings	20-50
Infrastructure	20
Machinery and equipment	5-10

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Compensated Absences

Employees may accumulate vacation and sick leave. Those with accumulated leave hours may be compensated.

Taxes

In Utah, county governments assess, levy, collect and disburse two principal types of tax: 1) personal property tax which is assessed on business assets other than real estate, and 2) tax on real estate and improvements. Business personal property and real estate taxes attach as an enforceable lien on property as of January 1. Taxes are levied on all business personal property on January 1 and real estate and improvement taxes are levied on January 1 and are payable by November 30. The real property taxes that are due in November are reported as a receivable from property taxes on the financial statements. Because these taxes are not considered available to liquidate liabilities of the current period, they are offset by unearned revenue.

The City Council is authorized by state statute to levy a tax against all real and personal property located within its boundaries. The Council must set a tax rate by June 22 each year. The County Treasurer, acting as tax collector, must settle and disburse all tax collections to all taxing entities on a routine basis.

Long-term Obligations

In the government-wide financial statements and proprietary fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type Statement of Net Position. Issuance costs are expensed in the year incurred. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs are reported as debt service expenditures.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – *Continued*

Net Position/Fund Balances

In the governmental fund financial statements, fund balances are classified as non-spendable, restricted, or unrestricted (committed, assigned, or unassigned). Restricted represents those portions of fund balance where constraints placed on the resources are either externally constrained due to state or federal laws, or externally imposed conditions by grantors or creditors. Committed fund balance represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the City Council. Assigned fund balance is constrained by the City Council's intent to be used for specific purposes. Unassigned are residual balances in the General Fund.

Deferred Outflows/Inflows of Resources

In addition to assets, financial statements will sometimes report a separate section for deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to a future period or periods and therefore will not be recognized as an outflow of resources (expense/expenditure) until then. The deferred outflows of resources related to pensions includes 1) net difference between projected and actual earnings on pension plan investments, 2) changes in proportion and differences between contributions and proportionate share of contributions, and 3) City contributions subsequent to the measurement date of December 31, 2016.

In addition to liabilities, the financial statements will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period or periods and therefore will not be recognized as an inflow of resources (revenue) until then.

Pensions

For purposes of measuring the net pension liability/(asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Utah Retirement Systems Pension Plan (URS) and additions to/deductions from URS's fiduciary net position have been determined on the same basis as they are reported by URS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Pension plan investments are reported at fair value.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

2. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

Explanation of Certain Differences Between the Governmental Fund Balance Sheet and the Government-wide Statement of Net Position

The governmental fund Balance Sheet includes reconciliation between total fund balance of governmental funds and total net position of governmental activities as reported in the government-wide Statement of Net Position. This difference primarily results from the long-term economic focus of the Statement of Net Position versus the current financial resources focus of the governmental fund Balance Sheet.

Capital-related Items

When capital assets (property, plant, and equipment) that are to be used in governmental activities are purchased or constructed, the costs of these assets are reported as expenditures in governmental funds. However, the Statement of Net Position includes those capital assets among the assets of the city as a whole.

Cost of capital assets	\$38,242,917
Accumulated depreciation	(19,638,091)
Net adjustment to increase fund balance – total governmental funds to arrive at net position – governmental activities)	<u>\$18,604,826</u>

Long-term Debt Transactions

Long-term liabilities applicable to the City's governmental activities are not due and payable in the current period and accordingly are not reported as fund liabilities in the fund statements. All liabilities (both current and long-term) are reported in the Statement of Net Position.

Bonds, notes, and capital leases payable	\$2,499,997
Bond interest payable	26,173
Other long-term payables	<u>137,858</u>
Net adjustment to reduce fund balance - total governmental funds to arrive at net position - governmental activities	<u>\$2,664,028</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

2. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS – *Continued*

Explanation of Certain Differences Between the Governmental Fund Balance Sheet and the Government-wide Statement of Net Position – *Continued*

Pension transactions

Pension accounts applicable to the City's governmental activities are not due and payable in the current period and accordingly are not reported as fund liabilities in the fund statements.

Pension asset	\$851
Deferred outflow of resources	780,404
Pension liability	(911,090)
Deferred inflow of resources	(593,886)
	<hr/>
Net adjustment to reduce fund balances	\$(723,721)
	<hr/>

Explanation of Certain Differences Between the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances and the Government-wide Statement of Activities

The governmental fund Statement of Revenues, Expenditures and Changes in Fund Balances includes a reconciliation between net changes in fund balances - total governmental funds and changes in net position of governmental activities as reported in the government-wide Statement of Activities. One element of that reconciliation explains that "governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense."

Capital outlay	\$485,881
Depreciation expense	(1,096,497)
	<hr/>
Net capital outlay	(610,616)
Capital contribution by developers	1,201,945
Loss on disposal of assets	(8,651)
	<hr/>
Net adjustment to increase <i>net changes in fund balances-total governmental funds</i> to arrive at <i>changes in net position of governmental activities</i>	\$582,678
	<hr/>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

2. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS – *Continued*

Explanation of Certain Differences Between the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances and the Government-wide Statement of Activities – *Continued*

Another element of that reconciliation states, "The issuance of long-term debt (e.g., bonds, leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities."

Change in long-term debt:

Principal paid on bonds, notes, and capital leases	\$404,530
Loan proceeds	(208,326)
Compensated absence change	<u>(18,286)</u>
	177,918
Accrued interest change	<u>3,368</u>
Total change in long-term debt	<u>\$ 181,286</u>

3. BUDGETS AND BUDGETARY ACCOUNTING

Annual budgets are prepared and adopted in accordance with the Uniform Fiscal Procedures Act adopted by the State of Utah. Once a budget has been adopted, it remains in effect until it has been formally revised. Furthermore, in accordance with state law, all appropriations lapse at the end of the budget year. If any obligations are contracted for and are in excess of adopted budget, they are not a valid or enforceable claim against the City. Budgets are adopted on a basis consistent with generally accepted accounting principles. All funds of the City have legally adopted budgets.

The City adheres to the following procedures in establishing the budgetary data reflected in the financial statements:

- A. On or before the first regularly scheduled meeting of the City Council in May, the City Administrator, authorized under state statute to be appointed budget officer, submits a proposed operation budget. The operating budget includes proposed expenditures and the means of financing them.
- B. A public hearing is held at which time the taxpayers' comments are heard. Notice of the hearing is given in the local newspaper at least seven days prior to the hearing. Copies of the proposed budget are made available for public inspection ten days prior to the public hearing.
- C. On or before June 22, a final balanced budget must be adopted through passage of a resolution for the subsequent fiscal year beginning July 1.
- D. Control of budgeted expenditures is exercised, under state law, at the departmental level. The City Administrator, however, acting as budget officer, has the authority to transfer budget appropriations between line items within any department of any budgetary fund. The City Council, by resolution, has the authority to transfer budget appropriations between the individual departments of any budgetary fund.
- E. Budget appropriations for any department may be reduced by resolution.
- F. A public hearing, as required in B) above, must be held to increase the total appropriations of any one governmental fund type; however, after the original public hearing, operating and capital budgets of proprietary fund types may be increased by resolution without an additional hearing.
- G. Encumbrances lapse at year end. Encumbered amounts carry over to the following year and are subject to re-appropriation. Therefore, no encumbrances are presented in the financial statements.

During the budget year, the City modified the budget on several occasions using the above procedures.

SALEM CITY CORPORATION

Notes to the Financial Statements

Continued

4. CASH, CASH EQUIVALENTS, AND INVESTMENTS

Deposits

Deposits - Custodial Credit Risk – Custodial credit risk is the risk that in the event of a bank failure, the City's deposits may not be returned to it. The City follows the requirements of the Utah Money Management Act (Section 51, chapter 7 of the Utah Code, the “Act”) in handling its depository and investing transactions. The City considers the actions of the Council to be necessary and sufficient for adequate protection of its uninsured bank deposits. City funds are deposited in qualified depositories as defined by the Act. The City does not have a deposit policy for custodial credit risk. As of June 30, 2018, \$302,973 of the local government’s bank balances of \$591,250 was uninsured and uncollateralized.

Investments

The State of Utah Money Management Council has the responsibility to advise the State Treasurer about investment policies, promote measures and rules that will assist in strengthening the banking and credit structure of the state, and review the rules adopted under the authority of the State of Utah Money Management Act that relate to the deposit and investment of public funds.

The City follows the requirements of the Utah Money Management Act (*Utah Code*, Title 51, Chapter 7) in handling its depository and investment transactions. The Act requires the depositing of City funds in a qualified depository. The Act defines a qualified depository as any financial institution whose deposits are insured by an agency of the Federal Government and which has been certified by the State Commissioner of Financial Institutions as meeting the requirements of the Act and adhering to the rules of the Utah Money Management Council.

The Money Management Act defines the types of securities authorized as appropriate investments for the City’s funds and the conditions for making investment transactions. Investment transactions may be conducted only through qualified depositories, certified dealers, or directly with issuers of the investment securities.

Statutes authorize the City to invest in negotiable or nonnegotiable deposits of qualified depositories and permitted negotiable depositories; repurchase and reverse repurchase agreements; commercial paper that is classified as “first tier” by two nationally recognized statistical rating organizations; bankers’ acceptances; obligations of the United States Treasury including bills, notes, and bonds; obligations, other than mortgage derivative products, issued by U.S. government sponsored enterprises (U.S. Agencies) such as the Federal Home Loan Bank System, Federal Home Loan Mortgage Corporation (Freddie Mac), and Federal National Mortgage Association (Fannie Mae); bonds, notes, and other evidence of indebtedness of political subdivisions of the State; fixed rate corporate obligations and variable rate securities rated “A” or higher, or the equivalent of “A” or higher, by two nationally recognized statistical rating organizations; shares or certificates in a money market mutual fund as defined in the Money Management Act; and the Utah State Public Treasurers’ Investment Fund.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

4. CASH, CASH EQUIVALENTS, AND INVESTMENTS – *Continued*

The Utah State Treasurer's Office operates the Public Treasurers' Investment Fund (PTIF). The PTIF is available for investment of funds administered by any Utah public treasurer and is not registered with the SEC as an investment company. The PTIF is authorized and regulated by the Money Management Act (*Utah Code*, Title 51, Chapter 7). The Act established the Money Management Council which oversees the activities of the State Treasurer and the PTIF and details the types of authorized investments. Deposits in the PTIF are not insured or otherwise guaranteed by the State of Utah, and participants share proportionally in any realized gains or losses on investments.

The PTIF operates and reports to participants on an amortized cost basis. The income, gains, and losses of the PTIF, net of administration fees, are allocated based upon the participant's average daily balance. The fair value of the PTIF investment pool is approximately equal to the value of the pool shares.

Fair Value of Investments

The City measures and records its investments using fair value measurement guidelines established by generally accepted accounting principles. These guidelines recognize a three-tiered fair value hierarchy, as follows:

- *Level 1:* Quoted prices for identical investments in active markets;
- *Level 2:* Observable inputs other than quoted market prices; and,
- *Level 3:* Unobservable inputs.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

4. CASH, CASH EQUIVALENTS, AND INVESTMENTS – *Continued*

At June 30, 2018 the City had the following recurring fair value measurements.

Investments by fair value level	6/30/2018	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
Debt Securities				
Utah Public Treasurers' Investment Fund	\$10,036,248	\$ -	\$10,036,248	\$ -
Total investments measured at fair value	\$10,036,248	\$ -	\$10,036,248	\$ -

Debt and equity securities classified in Level 1 are valued using prices quoted in active markets for those securities. Debt and equity securities classified in Level 2 are valued using the following approaches:

- Utah Public Treasurers' Investment Fund: application of the June 30, 2018 fair value factor, as calculated by the Utah State Treasurer, to the District's average daily balance in the Fund;

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The City's policy for managing its exposure to fair value loss arising from increasing interest rates is to comply with the State's Money Management Act. Section 51-7-11 of the Money Management Act requires that the remaining term to maturity of investments may not exceed the period of availability of the funds to be invested. The Act further limits the remaining term to maturity on all investments in commercial paper, bankers' acceptances, fixed rate negotiable deposits, and fixed rate corporate obligations to 270 days - 15 months or less. The Act further limits the remaining term to maturity on all investments in obligations of the United States Treasury; obligations issued by U.S. government sponsored enterprises; and bonds, notes, and other evidence of indebtedness of political subdivisions of the State to 5 years. In addition, variable rate negotiable deposits and variable rate securities may not have a remaining term to final maturity exceeding 3 years.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

4. CASH, CASH EQUIVALENTS, AND INVESTMENTS – *Continued*

As of June 30, 2018, the City's investments had the following maturities:

<u>Investment Type</u>	<u>Fair Value</u>	<u>Investment Maturities (in years)</u>		
		<u>Less than 1</u>	<u>1-5</u>	<u>6-10</u>
Debt Securities				
Utah Public Treasurers'				
Investment Fund	<u>\$10,036,248</u>	<u>\$10,036,248</u>	<u>\$ -</u>	<u>\$ -</u>
Total investments				
measured at fair value	<u>\$10,036,248</u>	<u>\$10,036,248</u>	<u>\$ -</u>	<u>\$ -</u>

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The City's policy for reducing its exposure to credit risk is to comply with the State's Money Management Act, as previously discussed.

For the year ended June 30, 2018, the City had investments of \$10,036,248 with the PTIF. The entire balance had a maturity less than one year. The PTIF pool has not been rated.

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The City policy for reducing this risk of loss is to comply with the Rules of the Money Management Council. Rule 17 of the Money Management Council limits investments in a single issuer of commercial paper and corporate obligations to 5-10 percent depending upon the total dollar amount held in the portfolio.

Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the City will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The City does not have a formal policy for custodial credit risk.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

5. RECEIVABLES

Receivables as of year-end for the government's individual major fund and non-major funds in the aggregate, including the applicable allowances for uncollectible accounts, were as follows:

	General	
Accounts	\$ 68,431	
Property Tax	978,229	
Intergovernmental	71,621	
Allowance	(4,158)	
		\$ 1,114,123
	Water	
Accounts	79,206	
Allowance	(4,740)	
		74,466
	Sewer	
Accounts	73,333	
Allowance	(3,713)	
		69,620
	Electric	
Accounts	369,055	
Allowance	(21,006)	
		348,049
	Pressurized Irrigation	
Accounts	74,413	
Allowance	(3,323)	
		71,090
	Utility Solid Waste	
Accounts	48,703	
Allowance	(2,017)	
		46,686
	Utility Storm Water	
Accounts	15,786	
Allowance	-	
		15,786
		<u>\$ 1,739,820</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

6. INTERFUND RECEIVABLES, PAYABLES, AND TRANSFERS

The composition of interfund balances as of June 30, 2018 was as follows:

Due to/from other funds:

Receivable Fund	Payable Fund	Amount
Water Fund	Internal Service Fund	\$ 66,733

Interfund Transfers:

	Transfer Out			
	General	Capital	Business Type	Total
Transfer in:				
General	\$ -	\$ 34,458	\$ 462,024	\$ 496,482
Capital	639,078		100,000	739,078
Business type	200,001			200,001
Motor Pool	50,000		-	50,000
Total transfer in	<u>\$ 889,079</u>	<u>\$ 34,458</u>	<u>\$ 562,024</u>	<u>\$ 1,485,561</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

7. CAPITAL ASSETS

Primary Governmental Activity	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets not being depreciated:				
Land	\$ 1,696,604	\$ -	\$ -	\$ 1,696,604
Construction in progress	518,502	-	518,502	-
Total capital assets not being depreciated	2,215,106	-	518,502	1,696,604
Capital assets being depreciated:				
Buildings	4,416,335	61,272	-	4,477,607
Improvements	2,651,900	92,459	-	2,744,359
Machinery and equipment	2,795,328	310,385	66,005	3,039,708
Infrastructure	24,542,427	1,742,212	-	26,284,639
Total capital assets being depreciated	34,405,990	2,206,328	66,005	36,546,313
Less accumulated depreciation	(18,598,948)	(1,096,497)	(57,354)	(19,638,091)
Total capital assets, being depreciated, net	15,807,042	1,109,831	8,651	16,908,222
Governmental activities capital assets, net	<u>\$18,022,148</u>	<u>\$1,109,831</u>	<u>\$ 527,153</u>	<u>\$18,604,826</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

7. CAPITAL ASSETS – Continued

Business-type activities	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets not being depreciated:				
Land	\$ 1,445,703	\$ -	\$ -	\$ 1,445,703
Construction in progress	1,421,670	723,725	245,306	1,900,089
Water rights and stock	1,076,181	-	-	1,076,181
Total capital assets not being depreciated	<u>3,943,554</u>	<u>723,725</u>	<u>245,306</u>	<u>4,421,973</u>
Capital assets being depreciated:				
Buildings	1,609,007	-	-	1,609,007
Improvements	44,844,656	1,742,892	-	46,587,548
Machinery and equipment	811,737	-	-	811,737
Infrastructure	1,277,903	-	-	1,277,903
Total capital assets being depreciated	<u>48,543,303</u>	<u>1,742,892</u>	<u>-</u>	<u>50,286,195</u>
Less accumulated depreciation	<u>(11,840,416)</u>	<u>(1,044,159)</u>	<u>-</u>	<u>(12,884,575)</u>
Total capital assets, being depreciated, net	<u>36,702,887</u>	<u>698,733</u>	<u>-</u>	<u>37,401,620</u>
Business-type activities capital assets, net	<u>\$40,646,441</u>	<u>\$1,422,458</u>	<u>\$ 245,306</u>	<u>\$41,823,593</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

7. CAPITAL ASSETS – *Continued*

Depreciation has been charged to the departments as follows:

General government	\$ 74,105
Public safety	139,904
Highway and public works	706,407
Parks and recreation	<u>176,081</u>
Total depreciation	<u><u>\$ 1,096,497</u></u>

8. LEASE COMMITMENTS

During fiscal year 2014, the City executed a new lease for a fire truck and an ambulance in the amount of \$260,000 payable in annual installments until July 2020 with an interest rate of 2.2 percent. Balance due at June 30, 2018 was \$116,293.

During fiscal year 2017, the City executed a new lease for a power pole truck in the amount of \$259,813 payable in annual installments until March 2022 with an interest rate of 2.61 percent. Balance due at June 30, 2018 was \$210,493.

During fiscal year 2018, the City executed a new lease for a dump truck in the amount of \$208,326 payable in annual installments until November 2024 with an interest rate of 2.59 percent. Balance due at June 30, 2018 was \$208,326.

The assets acquired through capital leases are as follows:

<u>Asset</u>	<u>Governmental Activities</u>
Machinery & equipment	\$ 817,064
Accumulated amortization	<u>(279,848)</u>
Total	<u><u>\$ 429,736</u></u>

Amortization of capital assets purchased under capital leases is included in depreciation. Current year depreciation was \$101,171.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

8. LEASE COMMITMENTS - *Continued*

The following is the present value of future minimum capital lease payments under these leases as of June 30, 2018:

Fiscal Year	Governmental Amount	Business-type Amount	Total Amount
2019	\$ 73,405	\$ 56,101	\$ 129,506
2020	73,405	56,101	129,506
2021	73,405	56,101	129,506
2022	32,923	56,101	89,024
2023	32,923	-	32,923
2024	32,923	-	32,923
2025	32,923	-	32,923
Total minimum lease payments	351,907	224,404	576,311
Less amounts representing interest	(27,288)	(13,911)	(41,199)
Present value of minimum lease payments	<u>\$ 324,619</u>	<u>\$ 210,493</u>	<u>\$ 535,112</u>

At June 30, 2018 the City's capital leases payable balance consisted of the following:

	Capital Leases Payable Governmental	Capital Leases Payable Business-type	Capital Leases Payable All Fund Types
Capital leases payable	\$ 324,619	\$ 210,493	\$ 535,112
Current portion capital lease payable	(65,451)	(50,607)	(116,058)
Long term capital leases payable	<u>\$ 259,168</u>	<u>\$ 159,886</u>	<u>\$ 419,054</u>

The City also has three vehicle operating leases with maturity dates through 2020. Current year lease expense totaled \$31,833. The following table shows the amounts due over the life of the operating leases as of June 30, 2018:

Year	Amount
2019	\$ 32,809
2020	22,067

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

9. LONG-TERM DEBT

Bonds and notes payable at June 30, 2018, were comprised of the following:

Revenue Bonds

Description	Amount
<i>Secondary Water Revenue Bond</i> – Series 2007: \$7,500,000 secondary water revenue bond due in annual principal and interest payments through September 2037 with an interest rate of 1.70 percent	\$ 6,069,742
<i>Excise Tax Revenue Bond</i> – Series 2008: \$3,500,000 excise tax revenue bond due in annual principal and semi-annual interest payments through September 1, 2027 with an interest rate of 3.95 percent	1,930,000
Total	<u>\$ 7,999,742</u>

The future annual requirements for all outstanding bonds as of June 30, 2018 were as follows:

Fiscal Year	Governmental		Business-Type	
	Principal	Interest	Principal	Interest
2019	\$ 204,000	\$ 72,206	\$ 108,000	\$ 101,809
2020	211,000	64,010	178,000	99,080
2021	219,000	55,517	194,000	95,850
2022	164,000	47,953	211,000	92,335
2023	170,000	41,356	229,000	88,519
2024-2028	962,000	98,038	1,453,000	373,540
2029-2033	-	-	2,085,000	221,679
2034-2037	-	-	1,611,742	36,298
Total	<u>\$ 1,930,000</u>	<u>\$ 379,080</u>	<u>\$ 6,069,742</u>	<u>\$ 1,109,110</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

9. LONG-TERM DEBT – *Continued*

Notes Payable

Description	Amount
During 2006, the City acquired a note for \$1,800,000 from a developer to be used for an electric substation. This interest free note is paid back to the developer based on a percentage of electric impact fees collected by the City.	\$ 600,167
During 2010, the City acquired a note for \$525,575 from a developer to be used for water system improvements. This interest free note is paid back to the developer based on a percentage of water impact fees collected by the City.	356,628
During 2010, the City acquired a note for \$1,065,326 from a developer to be used for sewer system improvements. This interest free note is paid back to the developer based on a percentage of sewer impact fees collected by the City.	598,745
During 2013, the City acquired a note for \$358,128 from a developer to be used for sewer system improvements. This interest free note is paid back to the developer based on a percentage of sewer impact fees collected by the City.	224,465
During 2017, the City purchased land from Nebo School District for \$365,000 with 1.7 percent interest to be paid in three annual installments.	245,378
Total	<u>\$ 2,025,383</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

9. LONG-TERM DEBT – *Continued*

The future annual requirements for all outstanding notes payable as of June 30, 2018 were as follows:

Fiscal Year	Governmental		Business-Type	
	Principal	Interest	Principal	Interest
2019	\$ 121,655	\$ 4,171	\$ 196,785	\$ -
2020	123,723	2,103	196,785	-
2021	-	-	196,785	-
2022	-	-	196,785	-
2023	-	-	196,785	-
2024-2028	-	-	571,355	-
2029-2032	-	-	224,725	-
Total	<u>\$ 245,378</u>	<u>\$ 6,274</u>	<u>\$ 1,780,005</u>	<u>\$ -</u>

The future annual requirements for all outstanding bond and note obligations as of June 30, 2018 were as follows:

Fiscal Year	All Bonds and Notes		
	Principal	Interest	Total
2019	\$ 630,440	\$ 178,186	\$ 808,626
2020	709,508	165,193	874,701
2021	609,785	151,367	761,152
2022	571,785	140,288	712,073
2023	595,785	129,875	725,660
2024-2028	2,986,355	471,578	3,457,933
2029-2033	2,309,725	221,679	2,531,404
2034-2037	1,611,742	36,298	1,648,040
Total	<u>\$ 10,025,125</u>	<u>\$ 1,494,464</u>	<u>\$ 11,519,589</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

9. LONG-TERM DEBT – Continued

Long-term debt activity during the year consisted of the following:

Governmental Activities	July 1, 2017	Additions	Reductions	June 30, 2018	Due in One Year
Bonds payable:					
Excise tax bonds	\$ 2,128,000	\$ -	\$ 198,000	\$ 1,930,000	\$ 204,000
Capital leases	153,401	208,326	37,108	324,619	65,451
Notes payable	414,800	-	169,422	245,378	121,655
Compensated absences	119,572	18,286	-	137,858	-
Total	\$ 2,815,773	\$ 226,612	\$ 404,530	\$ 2,637,855	\$ 391,106
Business Type Activities	July 1, 2017	Additions	Reductions	June 30, 2018	Due in One Year
Bonds payable:					
Revenue bonds	\$ 6,163,742	\$ -	\$ 94,000	\$ 6,069,742	\$ 108,000
Capital leases	259,813	-	49,320	210,493	50,607
Notes payable	1,976,790	-	196,785	1,780,005	196,785
Total	\$ 8,400,345	\$ -	\$ 340,105	\$ 8,060,240	\$ 355,392

SALEM CITY CORPORATION

Notes to the Financial Statements

Continued

10. PENSION PLANS

General Information about the Pension Plan

Plan description – eligible plan participants are provided with pensions through the Utah Retirement Systems. Utah Retirement Systems are comprised of the following pension trust funds:

Defined Benefit Plans

- Public Employees Noncontributory Retirement System (Noncontributory System) is a multiple employer, cost sharing, public employee retirement system.
- The Public Safety Retirement System (Public Safety System) is a mixed agent and cost-sharing, multiple-employer public retirement system;
- Tier 2 Public Employees Contributory Retirement System (Tier 2 Public Employees System) and the Tier 2 Public Safety and Firefighter Contributory Retirement System (Tier 2 Public Safety and Firefighters System); are multiple employer, cost sharing, public employee retirement systems.

The Tier 2 Public Employees System became effective July 1, 2011. All eligible employees beginning on or after July 1, 2011, who have no previous service credit with any of the Utah Retirement Systems, are members of the Tier 2 Retirement System.

The Utah Retirement Systems (URS or Systems) are established and governed by the respective sections of Title 49 of the *Utah Code* Annotated 1953, as amended. The Systems' defined benefit plans are amended statutorily by the State Legislature. The Utah State Retirement Office Act in Title 49 provides for the administration of the Systems under the direction of the Utah State Retirement Board, whose members are appointed by the Governor. The Systems are fiduciary funds defined as pension (and other employee benefit) trust funds. URS is a component unit of the State of Utah. Title 49 of the Utah Code grants the authority to establish and amend the benefit terms.

URS issues a publicly available financial report that can be obtained by writing to the Utah Retirement Systems, 560 East 200 South, Salt Lake City, UT 84102 or by visiting the website: www.urs.org.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

Benefits provided – URS provides retirement, disability, and death benefits. Retirement benefits are as follows:

System	Final Average Salary	Years of service required and/or age eligible for benefit	Benefit percent per year of service	COLA**
Noncontributory System	Highest 3 years	30 years any age 25 years any age* 20 years age 60* 10 years age 62* 4 years age 65	2.0% per year all years	Up to 4%
Public Safety System	Highest 3 years	20 years any age 10 years age 60 4 years age 65	2.5% per year up to 20 years; 2.00% per year over 20 years	Up to 2.5% to 4% depending on employer
Tier 2 Public Employees System	Highest 5 years	35 years any age 20 years age 60* 10 years age 62* 4 years age 65	1.5% per year all years	Up to 2.5%
Tier 2 Public Safety and Firefighter	Highest 5 years	25 years any age 20 years age 60* 10 years age 62* 4 years age 65	1.5% per year all years	Up to 2.5%

*with actuarial reductions

**all post-retirement cost-of-living adjustments are non-compounding and are based on the original benefit except for Judges, which is a compounding benefit. The cost-of-living adjustments are also limited to the actual Consumer Price Index (CPI) increase for the year, although unused CPI increases not met may be carried forward to subsequent years.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

Contribution Rate Summary – As a condition of participation in the Systems, employers and/or employees are required to contribute certain percentages of salary and wages as authorized by statute and specified by the Utah State Retirement Board. Contributions are actuarially determined as an amount that, when combined with employee contributions (where applicable) is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded actuarial accrued liability. Contribution rates as of June 30, 2018 were as follows:

<u>Utah Retirement Systems</u>	<u>Employee</u>	<u>Employer</u>	<u>Employer 401(k)</u>
Contributory System			
111- Local Governmental Division Tier 2	N/A	15.11%	1.58%
Noncontributory System			
15- Local Governmental Division Tier 1	N/A	18.47%	N/A
Public Safety Retirement System			
Contributory			
122 - Tier 2 DB Hybrid Public Safety	N/A	23.73%	1.26%
Noncontributory			
75 - Other Division A with 4% COLA	N/A	35.71%	N/A
Tier 2 DC Only			
211- Local Government	N/A	6.69%	10.00%
222- Public Safety	N/A	12.99%	12.00%

Tier 2 rates include a statutory required contribution to finance the unfunded actuarial accrued liability of the Tier 1 plans.

For fiscal year ended June 30, 2018, the employer and employee contributions to the Systems were as follows:

<u>System</u>	<u>Employer Contributions</u>	<u>Employee Contributions</u>
Noncontributory System	\$ 274,347	N/A
Public Safety System	150,957	-
Tier 2 Public Employees System	44,379	-
Tier 2 Public Safety and Firefighter	15,608	-
Tier 2 DC Public Safety and Firefighter System	2,887	N/A
Total contributions	<u>\$ 488,178</u>	<u>\$ -</u>

Contributions reported are the URS Board approved required contributions by System. Contributions in the Tier 2 Systems are used to finance the unfunded liabilities in the Tier 1 Systems.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

Combined Pension Assets, Liabilities, Expense, and Deferred Outflows and Deferred Inflows of Resources Related to Pensions

At June 30, 2018, we reported a net pension asset of \$851 and a net pension liability of \$1,214,787.

	(Measurement Date): December 31, 2017				
	Net Pension Asset	Net Pension Liability	Proportionate Share 12/31/2017	Proportionate Share 12/31/2016	Change (Decrease)
Noncontributory System	\$ -	\$ 743,642	0.1697310%	0.1602394%	0.0094916%
Public Safety System	-	469,058	0.2990184%	0.3068477%	-0.0078293%
Tier 2 Public Employees System	-	2,087	0.0236725%	0.0178777%	0.0057948%
Tier 2 Public Safety and Firefighter System	851	-	0.0735608%	0.0131367%	0.0604241%
Total net pension asset/liability	<u>\$ 851</u>	<u>\$1,214,787</u>			

The net pension asset and liability were measured as of December 31, 2017, and the total pension liability used to calculate the net pension asset and liability was determined by an actuarial valuation as of January 1, 2017 and rolled-forward using generally accepted actuarial procedures. The proportion of the net pension asset and liability is equal to the ratio of the employer's actual contributions to the Systems during the plan year over the total of all employer contributions to the System during the plan year.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

For the year ended June 30, 2018, we recognized pension expense of \$512,770. At June 30, 2018, we reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 17,110	\$ 116,263
Changes in assumptions	444,512	24,121
Net difference between projected and actual earnings on pension plan investments	245,357	641,504
Changes in proportion and differences between contributions and proportionate share of contributions	91,099	9,959
Contributions subsequent to the measurement date	242,461	-
Total	<u>\$ 1,040,539</u>	<u>\$ 791,847</u>

\$242,461 was reported as deferred outflows of resources related to pensions results from contributions made by us prior to our fiscal year end, but subsequent to the measurement date of December 31, 2016.

These contributions will be recognized as a reduction of the net pension liability in the upcoming fiscal year. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended December 31,	Net Deferred Outflows (Inflows) of Resources
2018	\$ 104,136
2019	122,546
2020	(84,744)
2021	(139,531)
2022	(541)
Thereafter	4,363

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

Actuarial assumptions – The total pension liability in the December 31, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50%
Salary increases	3.25-9.75% average, including inflation
Investment rate of return	6.95% net of pension plan investment expense, including inflation

Mortality rates were developed from actual experience and mortality tables, based on gender, occupation and age, as appropriate, with adjustments for future improvement in mortality based on Scale AA, a model developed by the Society of Actuaries.

The actuarial assumptions used in the January 1, 2017, valuation were based on the results of an actuarial experience study for the five-year period ending December 31, 2016.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class and is applied consistently to each defined benefit pension plan. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset class	Expected Return Arithmetic Basis		
	Target Asset Allocation	Real Return Arithmetic Basis	Long-Term expected portfolio real rate of return
Equity securities	40%	6.15%	2.46%
Debt securities	20%	0.40%	0.08%
Real assets	15%	5.75%	0.86%
Private equity	9%	9.95%	0.89%
Absolute return	16%	2.85%	0.46%
Cash and cash equivalents	0%	0.00%	0.00%
Totals	100%		4.75%
Inflation			2.50%
Expected arithmetic nominal return			7.25%

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

The 6.95 percent assumed investment rate of return is comprised of an inflation rate of 2.50 percent and a real return of 4.45 percent that is net of investment expense.

Discount rate – The discount rate used to measure the total pension liability was 6.95 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from all participating employers will be made at contractually required rates that are actuarially determined and certified by the URS Board. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability. The discount rate does not use the Municipal Bond Index Rate. The discount rate was reduced to 6.95 percent from 7.20 percent from the prior measurement period.

Sensitivity of the proportionate share of the net pension asset and liability to changes in the discount rate – The following presents the proportionate share of the net pension liability calculated using the discount rate of 6.95 percent, as well as what the proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (5.95 percent) or one-percentage-point higher (7.95 percent) than the current rate:

System	1% Decrease (5.95%)	Discount Rate (6.95%)	1% Increase (7.95%)
Noncontributory System	\$ 2,011,158	\$ 743,642	\$ (310,234)
Public Safety System	1,181,814	469,058	(108,624)
Tier 2 Public Employees System	24,575	2,087	(15,254)
Tier 2 Public Safety and Firefighter	7,537	(851)	(7,260)
Total	<u>\$ 3,225,084</u>	<u>\$ 1,213,936</u>	<u>\$ (441,372)</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

10. PENSION PLANS – *Continued*

Defined Contribution Savings Plans

The Defined Contribution Savings Plans are administered by the Utah Retirement Systems Board and are generally supplemental plans to the basic retirement benefits for the Retirement Systems, but may also be used as a primary retirement plan. These plans are voluntary tax-advantaged retirement savings programs authorized under sections 401(k), 457(b), and 408 of the Internal Revenue code. Detailed information regarding plan provisions is available in the separately issued URS financial report.

The City participates in the following Defined Contribution Savings Plans with Utah Retirement Systems:

- 401(k) Plan
- 457(b) Plan
- Roth IRA Plan

Employee and employer contributions to the Utah Retirement Defined Contribution Savings Plans for fiscal year ended June 30, were as follows:

	2018	2017	2016
401(k) Plan			
Employer Contributions	\$ 75,592	\$ 69,536	\$ 61,846
Employee Contributions	76,903	65,533	62,653
457 Plan			
Employee Contributions	-	-	575
Roth IRA Plan			
Employee Contributions	29,635	31,430	1,890

Pension plan fiduciary net position – Detailed information about the pension plan’s fiduciary net position is available in the separately issued URS financial report.

SALEM CITY CORPORATION

Notes to the Financial Statements

Continued

11. RISK MANAGEMENT

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. It is the policy of the City to purchase commercial insurance for these risks. Various policies are purchased through an insurance agency to cover liability, theft, damages, and other losses. A minimal deductible applies to these policies which the City pays in the event of any loss. The City also has purchased a workers' compensation policy. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

12. JOINT VENTURES

South Utah Valley Solid Waste District – Salem City joined in a joint venture with several other municipalities to create the South Utah Valley Solid Waste District (the “District”). The District was created for the purpose of building a landfill and transfer station and operating the same for the benefit of member municipalities. The majority of the District's sanitation service revenue comes from these governmental entities.

Additional information is as follows:

a. Participants and their percentage shares:

Spanish Fork City Corporation	11.75%
Provo City Corporation	69.75%
Springville City Corporation	15.00%
Mapleton City Corporation	2.00%
Salem City Corporation	1.50%
Goshen City (Landfill participant only)	0.00%

- b. The District is governed by a Board of Directors which is comprised of six directors. The Mayor and City Council of each member City appoints one director. All decisions of the Board are by majority vote, except in the case of a tie. In a tie, the votes would be taken by tonnage. For Provo to prevail in a tie vote they would need one additional city to vote with them.
- c. The District's Board of Directors governs the operations of the District through management employed by the Board. Since the District is subject to the same laws as the creating entities, it must follow State law for cities in the areas of fiscal management, budgeting, and financing.

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

12. JOINT VENTURES - *Continued*

- d. Salem contributes annually for its percentage share of ownership for debt service as well as membership revenues. Salem recognizes its percentage of net income (loss) of the joint venture on an annual basis which can be seen as equity in a joint venture. Salem recognized \$21,281 of income in the current year leaving an investment balance of \$202,127 as of June 30, 2018.
- e. Audited financial statement for South Utah Valley Solid Waste District are available at the District's office.

South Utah Valley Municipal Water Association – Salem City is member of South Utah Valley Municipal Water Association, a separate legal entity and political subdivision of the State of Utah, which was formed pursuant to the provision of the inter-local cooperation act. The association consists of 7 municipalities and was formed to plan, finance, acquire, construct, improve, operate, or maintain projects for the water and waste water treatment facility.

Salem City has invested \$847,393 toward the purchases of the wastewater treatment property. This payment is shown as equity in a joint venture.

The complete financial statements for South Utah Valley Municipal Water Association may be obtained from the manager of finance at 40 South Main, Spanish Fork, and Utah 84660.

13. RESTRICTED FUND BALANCES

The City had the following restricted equity balances as of June 30, 2018:

	General	Perpetual Care	Sewer	Pressurized Irrigation
Impact fees, unexpended	\$ 732,122	\$ -	\$ 475,961	\$ -
B&C roads	5,452	-	-	-
Liquor allotment	-	-	-	-
Community projects	-	-	-	-
Perpetual care	-	58,517	-	-
Debt sinking and reserves	-	-	-	584,577
Total	<u>\$ 737,574</u>	<u>\$ 58,517</u>	<u>\$ 475,961</u>	<u>\$ 584,577</u>

SALEM CITY CORPORATION
Notes to the Financial Statements

Continued

14. SEGMENT INFORMATION FOR INTERNAL SERVICE FUNDS

The City maintains Internal Service Funds which provide motor pool and data processing services.

Selected unaudited information for these funds for the year ended June 30, 2018 is as follows:

	Motor Pool	Data Processing	Total
Operating revenues	\$ 544,419	\$ -	\$ 544,419
Depreciation and amortization	(128,388)	-	(128,388)
Other operating expenses	(312,908)	-	(312,908)
Operating income (loss)	103,123	-	103,123
Non-operating revenue (expense)	29,969	-	29,969
Transfers in (out)	50,000	-	50,000
Net increase (decrease) in net position	\$ 183,092	\$ -	\$ 183,092
Total assets	\$ 425,608	\$ -	\$ 425,608
Total liabilities	196,736	-	196,736
Total net position	228,872	-	228,872

15. REDEVELOPMENT AGENCY

The Redevelopment Agency of Salem City is established to further public purposes in the redevelopment of certain City areas. For the year ended June 30, 2018 no activity occurred in the City's Redevelopment Agency.

16. SUBSEQUENT EVENTS

The City signed a loan for \$21,000,000 for a new sewer plant that began construction in fiscal year 2019. In preparing these financial statements, the City has evaluated events and transactions for potential recognition or disclosure through November 26, 2018, the date the financial statements were available to be issued.

REQUIRED SUPPLEMENTAL INFORMATION

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SALEM CITY
Schedule of the Proportionate Share of the Net Pension Liability

For the Year Ended June 30, 2018

	As of fiscal year ended June 30,	Proportion of the net pension liability (asset)	Proportionate share of the net pension liability (asset)	Covered- employee payroll	Proportionate share of the net pension liability (asset) as a percentage of its covered employee payroll	Plan fiduciary net position as a percentage of its covered- employee payroll
Noncontributory System	2015	0.1479474%	\$ 642,422	\$ 1,273,706	50.44%	90.20%
	2016	0.1518143%	859,039	1,314,969	65.33%	87.80%
	2017	0.1602394%	1,028,933	1,428,572	72.03%	87.30%
	2018	0.1697310%	743,642	1,492,528	49.82%	91.90%
Public Safety System	2015	0.2549217%	\$ 320,585	\$ 430,972	74.39%	90.50%
	2016	0.2652626%	475,152	460,549	103.17%	87.10%
	2017	0.3068477%	622,679	537,422	115.86%	86.50%
	2018	0.2990184%	469,058	507,081	92.50%	90.20%
Tier 2 Public Employees System*	2015	0.0147889%	\$ (448)	\$ 72,725	-0.62%	103.50%
	2016	0.0162981%	(36)	105,304	-0.03%	100.20%
	2017	0.0178777%	1,994	146,611	1.36%	95.10%
	2018	0.0236725%	2,087	231,453	0.90%	97.40%
Tier 2 Public Safety and Firefighter System*	2015	0.1008848%	\$ (1,492)	\$ 41,680	-3.58%	120.50%
	2016	0.0560458%	(819)	33,323	-2.46%	110.70%
	2017	0.0131367%	(114)	10,854	-1.05%	103.60%
	2018	0.0735608%	(851)	77,681	-1.10%	103.00%

Note: In accordance with paragraph 81.a of GASB 68, employers will need to disclose a 10-year history of their proportionate share of the net pension liability (asset) in their RSI. This schedule will be built prospectively.

SALEM CITY
Schedule of Contributions

For the Year Ended June 30, 2018

	As of fiscal year ended June 30,	Actuarial determined contributions	Contributions in relation to the contractually required contribution	Contribution deficiency (excess)	Covered employee payroll	Contributions as a percentage of covered employee payroll
Noncontributory System	2014	\$ 215,213	\$ 215,213	\$ -	\$ 1,244,724	17.29%
	2015	236,973	236,973	-	1,284,175	18.45%
	2016	255,139	255,139	-	1,381,370	18.47%
	2017	272,455	272,455	-	1,475,123	18.47%
	2018	274,347	274,347	-	1,490,505	18.41%
Public Safety System	2014	\$ 114,371	\$ 114,371	\$ -	\$ 418,023	27.36%
	2015	123,823	123,823	-	434,140	28.52%
	2016	149,366	149,366	-	512,161	29.16%
	2017	152,244	152,244	-	521,451	29.20%
	2018	150,957	150,957	-	516,365	29.23%
Tier 2 Public Employees System*	2014	\$ 5,561	\$ 5,561	\$ -	\$ 39,751	13.99%
	2015	14,061	14,061	-	94,115	14.94%
	2016	18,553	18,553	-	124,436	14.91%
	2017	26,679	26,679	-	178,932	14.91%
	2018	44,379	44,379	-	293,705	15.11%

SALEM CITY
Schedule of Contributions

Continued

	As of fiscal year ended June 30,	Actuarial determined contributions	Contributions in relation to the contractually required contribution	Contribution deficiency (excess)	Covered employee payroll	Contributions as a percentage of covered employee payroll
Tier 2 Public Safety and Firefighter System*	2014	\$ 9,013	\$ 9,013	\$ -	\$ 40,290	22.37%
	2015	10,129	10,129	-	42,720	23.71%
	2016	2,872	2,872	-	12,138	23.66%
	2017	12,344	12,344	-	52,173	23.66%
	2018	15,608	15,608	-	65,774	23.73%
Tier 2 Public Safety and Firefighter System DC Only System*	2016	\$ -	\$ -	\$ -	\$ -	0.00%
	2017	-	-	-	-	0.00%
	2018	2,887	2,887	-	22,225	12.99%

*Contributions in Tier 2 include an amortization rate to help fund the unfunded liabilities in the Tier 1 systems. Tier 2 systems were created effective July 1, 2011.

Note: In accordance with paragraph 81.b of GASB 68, employers will need to disclose a 10-year history of contributions in their RSI. Contributions as a percentage of covered-payroll may be different than the board-certified rate due to rounding and other administrative issues. This schedule will be built prospectively.

SALEM CITY CORPORATION
Notes to the Required Supplementary Information

For the year Ended June 30, 2018

1. Changes in Assumptions

As a result of an experience study conducted as of December 31, 2016, the Board adopted recommended changes to several economic and demographic assumptions that are used in the actuarial valuation. The assumption changes that had the largest impact on the total Pension Liability (and actuarial accrued liability) include a decrease in the investment return assumption from 7.20% to 6.95%, a reduction in the price inflation assumption from 2.60% to 2.50% (which also resulted in a corresponding decrease in the cost-of-living-adjustment assumption for the funds with a 4.00% annual COLA max), and the adoption of an updated retiree mortality table that is developed using URS's actual retiree mortality experience. There were changes to several other demographic assumptions, but those changes had a minimal impact on the Total Pension Liability (and actuarial accrued liability).

SUPPLEMENTAL INFORMATION

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SALEM CITY CORPORATION
Combining Balance Sheet
Non-Major Governmental Funds

As of June 30, 2018

	Special Revenue Funds		Permanent Fund		
	Redevelopment Agency	Municipal Building Authority	Perpetual Care	Total 2018	Memorandum 2017
Assets					
Cash & investments	\$ -	\$ 3,137	\$ -	\$ 3,137	\$ 3,136
Restricted cash	-	-	58,517	58,517	55,309
Due from other funds	-	-	-	-	-
Total assets	<u>\$ -</u>	<u>\$ 3,137</u>	<u>\$ 58,517</u>	<u>\$ 61,654</u>	<u>\$ 58,445</u>
Liabilities					
Due to other funds	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Total liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Fund balance:					
Restricted for perpetual care	-	-	58,517	58,517	55,309
Assigned: MBA	-	3,137	-	3,137	3,136
Unassigned	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total fund balance	<u>-</u>	<u>3,137</u>	<u>58,517</u>	<u>61,654</u>	<u>58,445</u>
Total liabilities & fund balance	<u>\$ -</u>	<u>\$ 3,137</u>	<u>\$ 58,517</u>	<u>\$ 61,654</u>	<u>\$ 58,445</u>

SALEM CITY CORPORATION
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Non-Major Governmental Funds

For the Year Ended June 30, 2018

	Special Revenue Funds		Permanent Fund		
	Redevelopment Agency	Municipal Building Authority	Perpetual Care	Total 2018	Memorandum 2017
Revenues:					
Intergovernmental	\$ -	\$ 64,448	\$ 2,173	\$ 66,621	\$ 66,067
Investment earnings	-	-	1,035	1,035	624
Total revenues	-	64,448	3,208	67,656	66,691
Expenditures:					
Debt Service:					
Principal retirement	-	54,000	-	54,000	51,000
Interest and fiscal charges	-	10,447	-	10,447	13,204
Total expenditures	-	64,447	-	64,447	64,204
Excess of revenues over expenditures	-	1	3,208	3,209	2,487
Other financing sources (uses):					
Transfers in (out)	-	-	-	-	-
Net change in fund balances	-	1	3,208	3,209	2,487
Fund balances, beginning	-	3,136	55,309	58,445	55,958
Fund balances, ending	\$ -	\$ 3,137	\$ 58,517	\$ 61,654	\$ 58,445

SALEM CITY CORPORATION
Combining Statement of Net Position
Non-Major Enterprise Funds

As of June 30, 2018

	Waste Utility	Storm Water Utility	Total 2018	Memorandu m 2017
Assets				
Cash and investments	\$ 176,439	\$ 54,499	\$ 230,938	\$ 169,231
Accounts receivable, net	46,686	15,786	62,472	60,925
Total current assets	223,125	70,285	293,410	230,156
Land, equipment, buildings, and improvements	23,000	2,264,588	2,287,588	1,858,851
Less accumulated depreciation	(15,812)	(248,508)	(264,320)	(222,630)
Equity in joint venture	202,127	-	202,127	180,846
Total noncurrent assets	209,315	2,016,080	2,225,395	1,817,067
Total assets	432,440	2,086,365	2,518,805	2,047,223
Liabilities				
Accounts payable	32,241	3,230	35,471	33,082
Total liabilities	32,241	3,230	35,471	33,082
Net position				
Net investment in capital assets	7,188	2,016,080	2,023,268	1,636,221
Unrestricted	393,011	67,055	460,066	377,920
Total net position	\$ 400,199	\$ 2,083,135	\$ 2,483,334	\$ 2,014,141

SALEM CITY CORPORATION**Combining Statement of Revenues, Expenditures and Changes in Fund Net Position****Non-Major Enterprise Funds****For the Year Ended June 30, 2018**

	<u>Waste Utility</u>	<u>Storm Water Utility</u>	<u>Total 2018</u>	<u>Memorandum 2017</u>
Operating revenues:				
Charges for services	\$ 548,263	\$ 181,773	\$ 730,036	\$ 629,464
Fees and miscellaneous	15,912	-	15,912	15,641
Total operating revenues	<u>564,175</u>	<u>181,773</u>	<u>745,948</u>	<u>645,105</u>
Operating expenses:				
Salaries and wages	8,057	32,256	40,313	51,928
Employee benefits	5,360	9,245	14,605	11,584
Contractual services	356,870	19,839	376,709	431,882
Supplies and materials	22,494	12,228	34,722	46,177
Administrative services	89,664	92,062	181,726	129,828
Depreciation and amortization	575	41,115	41,690	37,107
Total operating expenses	<u>483,020</u>	<u>206,745</u>	<u>689,765</u>	<u>708,506</u>
Operating income (loss)	<u>\$ 81,155</u>	<u>\$ (24,972)</u>	<u>\$ 56,183</u>	<u>\$ (63,401)</u>

SALEM CITY CORPORATION
Combining Statement of Revenues, Expenditures and Changes in Fund Net Position
Non-Major Enterprise Funds

Continued

	Waste Utility	Storm Water Utility	Total 2018	Memorandum 2017
Non-operating revenue (expense):				
Interest revenue	\$ -	\$ -	\$ -	\$ -
Increase (decrease) equity in joint venture	21,281	-	21,281	14,988
Loss on sale of asset	-	-	-	-
Total non-operating revenue (expense)	21,281	-	21,281	14,988
Net income before contributions & transfers	102,436	(24,972)	77,464	(48,413)
Transfers in (out)	(25,500)	(11,508)	(37,008)	(37,020)
Developers contributions	-	428,737	428,737	217,059
Change in net position	76,936	392,257	469,193	131,626
Net position, beginning	323,263	1,690,878	2,014,141	1,882,515
Net position, ending	\$ 400,199	\$ 2,083,135	\$ 2,483,334	\$ 2,014,141

SALEM CITY CORPORATION
Combining Statement of Cash Flows
Non-Major Enterprise Funds

For the Year Ended June 30, 2018

	Waste Utility Fund	Storm Water	Total
Cash Flows From Operating Activities			
Receipts from customers and users	\$ 565,111	\$ 182,384	\$747,495
Payments to suppliers	(384,702)	(42,039)	(426,741)
Payments to general fund for services	(89,664)	(92,062)	(181,726)
Payments to employees	(8,057)	(32,256)	(40,313)
Net cash provided by operating activities	82,688	16,027	98,715
Cash Flows From Noncapital Financing Activities			
Interfund Activity	(25,500)	(11,508)	(37,008)
Net cash used by noncapital financing activities	(25,500)	(11,508)	(37,008)
Cash Flows From Capital and Related Financing Activities			
Purchase of capital assets	-	-	-
Net cash used for capital and financing activities	-	-	-
Net increase in cash and cash equivalents	57,188	4,519	61,707
Cash and equivalents at beginning of year	119,251	49,980	169,231
Cash and equivalents at end of year	\$ 176,439	\$ 54,499	\$230,938
Shown in the Statement of Net Position as:			
Cash and cash equivalents	\$ 176,439	\$ 54,499	\$230,938
Restricted cash equivalents at end of year	-	-	-
	\$ 176,439	\$ 54,499	\$230,938

SALEM CITY CORPORATION
Combining Statement of Cash Flows
Non-Major Enterprise Funds

Continued

	Waste Utility Fund	Storm Water	Total
Reconciliation of operating income to net cash provided by operating activities:			
Operating income (loss)	\$ 81,155	\$ (24,972)	\$ 56,183
Adjustments to reconcile operating income to net cash provided by operating activities:			
Depreciation expense	575	41,115	41,690
(Increase) decrease in accounts receivable	(936)	(611)	(1,547)
Increase (decrease) in accounts payable	1,894	495	2,389
Total adjustments	1,533	40,999	42,532
Net cash provided by operating activities	<u>\$ 82,688</u>	<u>\$ 16,027</u>	<u>\$ 98,715</u>
 Supplementary information			
Non-cash items from capital and related financing activities include contributions by developers	<u>\$ -</u>	<u>\$ 428,737</u>	<u>\$428,737</u>
Non-cash purchase of assets through debt	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

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OTHER REPORTS

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Honorable Mayor and City Council
Salem City
Salem, Utah

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of City of Salem, Utah, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise City of Salem, Utah's basic financial statements and have issued our report thereon dated November 26, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered City of Salem, Utah's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of City of Salem, Utah's internal control. Accordingly, we do not express an opinion on the effectiveness of City of Salem, Utah's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and recommendations as finding 2018-1 that we consider to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether City of Salem, Utah's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*, and which are described in the accompanying schedule of findings and recommendations as finding 2018-2.

City of Salem, Utah's Response to Findings

City of Salem, Utah's responses to the finding identified in our audit are described in the accompanying schedule of findings and recommendations. City of Salem, Utah's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Alfred Jackson". The signature is written in a cursive style with a large, stylized 'A' and 'J'.

North Logan, UT
November 26, 2018



**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE AND REPORT ON
INTERNAL CONTROL OVER COMPLIANCE AS REQUIRED BY THE STATE
COMPLIANCE AUDIT GUIDE**

Honorable Mayor and City Council
City of Salem
Salem, Utah

Report on Compliance

We have audited the City of Salem, Utah (the City)'s compliance with the applicable state compliance requirements described in the *State Compliance Audit Guide*, issued by the Office of the State Auditor for the year ended June 30, 2018.

State compliance requirements were tested for the year ended June 30, 2018 in the following areas:

- Budgetary Compliance
- Fund Balance
- Justice Courts
- Utah Retirement Systems
- Restricted Taxes and Related Revenues
- Open and Public Meetings Act
- Public Treasurer's Bond
- Enterprise Fund Transfers, Reimbursements, Loans, and Services
- Impact Fees

Management's Responsibility

Management is responsible for compliance with the state requirements referred to above.

Auditor's Responsibility

Our responsibility is to express an opinion on the City's compliance based on our audit of the state compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the *State Compliance Audit Guide*. Those standards and the *State Compliance Audit Guide* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the state compliance requirements referred to above that could have a direct and material effect on a state compliance requirement occurred. An audit includes examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each state compliance requirement referred to above. However, our audit does not provide a legal determination of the City's compliance with those requirements.

Basis for Qualified Opinion on Budgetary Compliance

As described in the accompanying schedule of findings and recommendations as item 2018-2, the City of Salem, Utah did not comply with requirements regarding budgetary compliance. Compliance with such requirements is necessary, in our opinion, for City of Salem, Utah to comply with the requirements applicable to that area.

Qualified Opinion on Budgetary Compliance

In our opinion, except for the noncompliance described in the Basis for Qualified Opinion paragraph, City of Salem, Utah complied, in all material respects, with the state compliance requirements referred to above for the year ended June 30, 2018.

Unmodified Opinion on Each of the Other State Compliance Areas

In our opinion, the City of Salem, Utah complied, in all material respects, with the state compliance requirements referred to above for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of the City is responsible for establishing and maintaining effective internal control over compliance with the state compliance requirements referred to above. In planning and performing our audit of compliance, we considered the City's internal control over compliance with the state compliance requirements referred to above to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance with state compliance requirements and to test and report on internal control over compliance in accordance with the *State Compliance Audit Guide*, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over compliance.

Our consideration of internal control over compliance was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies; therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified certain deficiencies in internal control over compliance that we consider to be material weaknesses or significant deficiencies.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a state compliance requirement on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a state compliance requirement will not be prevented, or detected and corrected, on a timely basis. We consider the deficiencies in internal control over compliance described in the accompanying schedule of findings and recommendations as item 2018-2 to be material weaknesses.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a state compliance requirement that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

The City's responses to the noncompliance findings identified in our audit are described in the accompanying schedule of findings and recommendations. The City's responses were not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control and compliance and the results of that testing based on the requirements of the *State Compliance Audit Guide*. Accordingly, this report is not suitable for any other purpose.

A handwritten signature in black ink that reads "Alfred Jackson". The signature is written in a cursive style with a large, stylized 'A' and 'J'.

North Logan, UT
November 26, 2018

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SCHEDULE OF FINDINGS AND RECOMMENDATIONS

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SALEM CITY
Schedule of Findings and Recommendations – Current Year

For the Year Ended June 30, 2018

2018-1: Audit Adjustment
Significant Deficiency in Internal Control over Financial Reporting

Criteria: City of Salem, Utah and its management are responsible to determine that internal controls ensure that accounting transactions are recorded accurately, and the financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

Condition: As part of our audit we identified misstatements related to accrued liabilities, capital assets, debt payments, inventory and investments.

Cause: The City staff did not record in their accounting records the adjustments at the time of the transaction.

Effect: The audit adjustments were proposed before the misstatement could be detected and corrected by the City's accounting staff.

Recommendation: The City should ensure that its internal control process over financial reporting results in the proper reconciliation of all accounts on a timely basis.

Views of Responsible Officials: The City's accounting staff will create procedures to ensure the year end processes are completed before the year end close.

2018-2: State Compliance – Budgetary compliance

Criteria: The City and its management are responsible to determine that internal controls ensure that compliance requirements described in the State Compliance Audit Guide are met.

Condition: As part of our audit we identified that expenditures for the Capital Projects and Electric Utility funds exceeded the budgeted amounts for the year ending June 30, 2018.

Cause: The City did not budget for transfers out of the Capital Projects fund. The Electric Utility expenditures exceeded the budget due mainly to year end accrual adjustments.

Effect: The Capital Project and Electric Utility funds exceeded the budgeted amounts.

Recommendation: Budgets and expenditures should be reviewed on a regular basis to keep costs within budgeted amounts. If additional expenditures are needed, the budget should be amended prior to the expenses being incurred.

Views of Responsible Officials: The City's accounting staff will continue to work on the budget to make sure the funds do not exceed their budgeted amounts.

SALEM CITY

Schedule of Findings and Recommendations – Prior Year

For the Year Ended June 30, 2018

Finding 2017-1 – *Accrual basis journal entries (significant deficiency)* – The City does not book accrual basis journal entries during the year. This caused many adjustments during the audit process that needed to be booked.

Recommendation – Implement a process to review monthly and annual financial statements and adjust amounts to properly account for debt payments, fixed asset additions and deletions, accounts payable, inventory, and investments, as applicable.

Management response – Management agrees with the auditor’s recommendations. Management will work with the auditors in striving to post year end journal entries and work towards implementing a process to review on a monthly and year end basis the financial statements for those adjustments.

Status – See current year finding at 2018-1.

Finding 2017-2 – *Fund Balance (State Compliance)* – Utah State law requires that general unreserved fund balances do not exceed 25 percent of general fund revenues. As of June 30, 2018, Salem’s general unreserved fund balance was at 26 percent (approx. \$60,000 too high).

Recommendation – Create a plan to reduce the general fund unreserved fund balance during fiscal year 2018 in order to be in compliance.

Management response – Management agrees with the auditor’s recommendations. Management will amend the budget in FY 2018 to reduce the General Fund unreserved fund balance.

Status – No instances of noncompliance were noted during the current year testing.

Finding 2017-3 – *Deficit Fund Balance (State Compliance)* – The internal service fund ended the fiscal year with a deficit unreserved fund balance. State law requires that the City appropriates five percent of the subsequent budget’s revenues in excess of expenditures to retire the deficit. The City did not appropriate the required amount in the fiscal 2018 budget.

Recommendation – Amend the internal service fund budget to reflect a plan to retire the deficit fund balance by at least five percent during the year.

Management response – Management agrees with the auditor’s recommendations. Management will amend the budget in FY 2018 to begin to reduce the deficit by at least the five percent required by the state and to work with auditors to assist in a plan to reduce the deficit.

Status – The City budgeted for a five percent reduction in the 2019 fiscal year budget.