

EPIC, LLC
Board Meeting
Wednesday, April 18, 2012

Time: 9:00 am
Location: EPIC Office

Conducted by: Shay Holley, MD

Members Present:	James Antinori, MD Russell Bradley, MD David F. Cole, MD Julie Fox, MD	Shay Holley, MD Bart Johansen, MD Mark Paradise, MD Cathey Putnam, MD	Brian Shiozawa, MD Richard Thurman, MD William Sheffield, MD
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Others Present:	Robert Parker, CEO Michael Hansen, CFO Ingrid Gordon, COO	Stewart Pierce Rebecca Hunter Teri Ball	Heide Small
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Shay Holley, MD called the meeting to order at 9:05 am.

<u>Minutes:</u>	Minutes from March 21, 2012 Board meeting approved with corrections. Motion to approve.
<u>Action Item</u> <u>Follow-up</u>	<p>Dr. Shiozawa announced that he is being nominated for State Senate in District 8 and discussed the topic of tort reform and the legislative win in keeping quality assurance as non-discoverable. The Board is waiting on information from Lynn Wilhelmsen as to how EPIC, LLC can contribute to his campaign as a group, in addition to individual contributions.</p> <p>EMed Holding, LLC, shares: 93 shares still available for purchase; if all of the remaining shares are purchased, it would just about pay off the mortgage on the building. In the previous Board meeting it was agreed that each partner could only purchase one share. To facilitate paying off the building loan the Board proposed offering partners the opportunity to purchase two shares. December 31, 2012, is the deadline for purchasing shares for this year. A motion was presented and passed, to allow 2 shares per partner, and to revise the EMed Holdings, LLC operating agreement to allow as such. More discussion ensued regarding what would be the advantage of not paying off the loan, what the rent is and how it is calculated, related expenses for maintaining the building and the potential of offering dividends on shares that are purchased.</p> <p>UMA delegates John Dayton, MD, Robert Grow, MD and Todd Yeates, DO were announced and approved.</p>
<u>Financials</u>	<p>Mike Hansen, CFO: Hand outs and power point presentation given.</p> <ul style="list-style-type: none"> -SLED Income Guarantee - Comparative Data -Comparative Data 2010-2012 -Critical Care/Splint Data. <p>The trend of capturing more critical care charts continues to improve. <i>Teri Ball will look into whether or not it is possible for the nursing template to be included with the patient's history, which may help with the history notes and may decrease charting deficiencies.</i></p>

<u>UMIA</u>	Stewart Pierce & Mara Nixon: Presentation regarding loyalty rewards program after 5 years with UMIA, MICA premium and dividend history, the opinion of UMIA regarding MICA rates, and the trend of the decreasing number of claims filed over the last 3 years. UMIA will have the new premiums solidified by mid May. Also discussed, the criteria for the additional discount allotted when a physician attends a CME in person or does the course on-line. <i>Clarification of criteria was suggested to Stewart and Mary in addition to the curriculum being specialty specific.</i>
<u>HCA/Mountain-Star Patient Satisfaction</u>	Rebecca Hunter, Director Patient Experience, HCA: Presentation and discussion regarding the standardized measurements that HCA has set for patient satisfaction and survey questions. (Please see hand-out booklet provided by Ms. Hunter.) Ingrid Gordon asked when this kind of data will be available for the hospitalists and what the criteria will be. Ms. Hunter said it is in the process of being developed. Bob Parker wanted to know when the information provided in the booklet will be available on-line. Ms. Hunter said that most likely when their reports come out in May (hand-out provided illustrating the format of the reports). <i>Further dialogue and discussion ensued along with the promise from Ms. Hunter that she will follow-up with Bob Parker regarding suggestions offered by the group.</i>
<u>SLED Partner Pay & A/R Buy-out</u>	Discussion regarding the A/R buy-out for the physicians at SLRMC including a plan that would be equitable for the group. After Dr. Thurman's meeting with Bob Parker and Mike Hansen the previous day, the suggestion is to follow the proposed buy-out projection provided in hand-out. Dr. Cole suggests that instead of basing SLRMC on all EPIC physicians, that they have their own set of criteria due to the fact that they are unique group. Multiple scenarios were discussed. William Sheffield, MD proposed a motion to go with the model that was presented. Motion carried unanimously. Further explanation provided by Mike Hansen ensued prior to the vote (please see second page of hand-out). Bonus/incentive action items discussion ensued. The fact that employed physicians generally make more than the partners was addressed. Making SLRMC an attractive investment for physicians on track to becoming partners is still a main topic of concern. Dr. Thurman explained how the incentive process works and that they are continuing to work on increasing their referral sources. A suggestion is to keep the subsidy there for those employed physicians and those partners that are fulfilling their action items. Bob Parker and Dr. Thurman would really to have the Board involved in deciding what the action items are. There was a motion to accept the proposal that includes the incentive for partners to receive \$5 per hour for each incentive, up to a total of 6 incentive items per month, with the base pay remaining at \$145 per hour. The motion passed with ten votes in favor, and one opposed. In order to be included in proposed buy-out, one has to be a vested partner for at least 5 years, according the Operating Agreement. In addition, selected new employees with experience will be allowed to make up to \$2.50 an hour more per incentive. Projected start date to implement this proposal will be June, 1, 2012 to allow the Board to approve the bonus action item criteria.
<u>EPIC Business</u>	<ul style="list-style-type: none"> - Scribe America Update: Starting the first week of May at Pioneer, working with the partners at ORMC to get the scribes going there. - Desert View Hospital, Parumph, NV: Kirk Olsen approached Bob Parker to inquire as to if he would contact the CEO of Desert View Hospital regarding the possibility of staffing their Hospitalist Program and eventually staffing their ED. Bob is looking at the demographics and profitability. In preliminary stages of investigation. - Chart Audit: Teri discussed the chart review process. An email was sent to all

	physicians explaining the process. If they have questions, contact Teri Ball or Dr. Perry.
<u>Other</u>	Dr. Johansen and Dr. Cole presented their findings and opinions of the MedHost EMR which they visited and investigated at a hospital in Georgia. Processes, highlights and concerns of the EMR were reviewed. It appears to be an efficient program but the drawback to IASIS is its high cost. It will be taken to the IASIS investors to get approval. The IASIS plan is to beta-test it at Pioneer and Jordan, along with another non-EPIC facility, next year. Confidence is high that it will be approved with the investors.

Meeting dismissed at 12:30 pm

UPCOMING EVENTS

Wednesday, May 16, 2012 – Board Meeting – EPIC Office

Wednesday, June 20, 2012 – Board Meeting – EPIC Office

Friday, November 16, 2012 – Annual Meeting